

Tama County

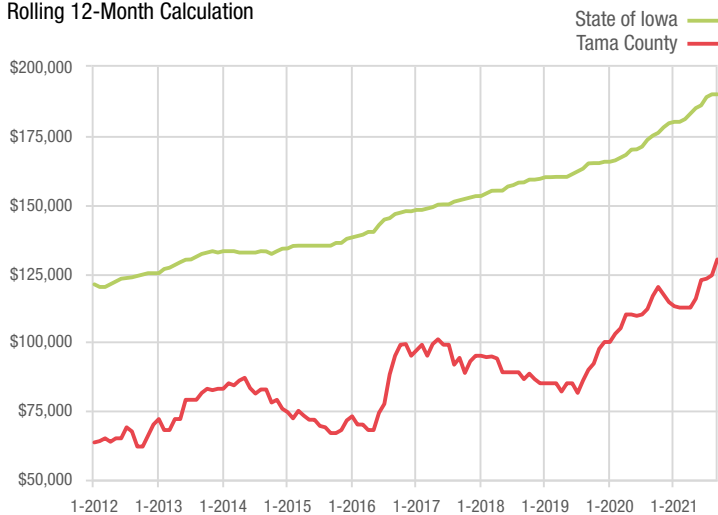
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	17	29	+ 70.6%	186	168	- 9.7%
Pending Sales	18	17	- 5.6%	144	141	- 2.1%
Closed Sales	25	16	- 36.0%	125	131	+ 4.8%
Days on Market Until Sale	41	27	- 34.1%	71	48	- 32.4%
Median Sales Price*	\$120,000	\$145,000	+ 20.8%	\$114,500	\$133,000	+ 16.2%
Average Sales Price*	\$140,038	\$173,776	+ 24.1%	\$130,931	\$155,649	+ 18.9%
Percent of List Price Received*	97.1%	99.2%	+ 2.2%	95.0%	96.8%	+ 1.9%
Inventory of Homes for Sale	44	37	- 15.9%	—	—	—
Months Supply of Inventory	3.1	2.5	- 19.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	2	1	- 50.0%	6	3	- 50.0%
Pending Sales	0	1	—	2	6	+ 200.0%
Closed Sales	1	0	- 100.0%	2	5	+ 150.0%
Days on Market Until Sale	614	—	—	311	150	- 51.8%
Median Sales Price*	\$196,000	—	—	\$179,450	\$135,000	- 24.8%
Average Sales Price*	\$196,000	—	—	\$179,450	\$109,400	- 39.0%
Percent of List Price Received*	99.0%	—	—	98.9%	94.0%	- 5.0%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	6.0	1.7	- 71.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

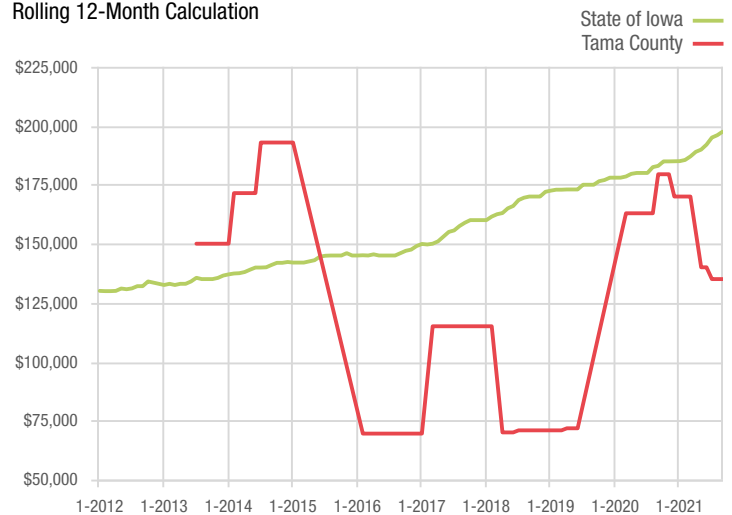
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.