

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Warren County

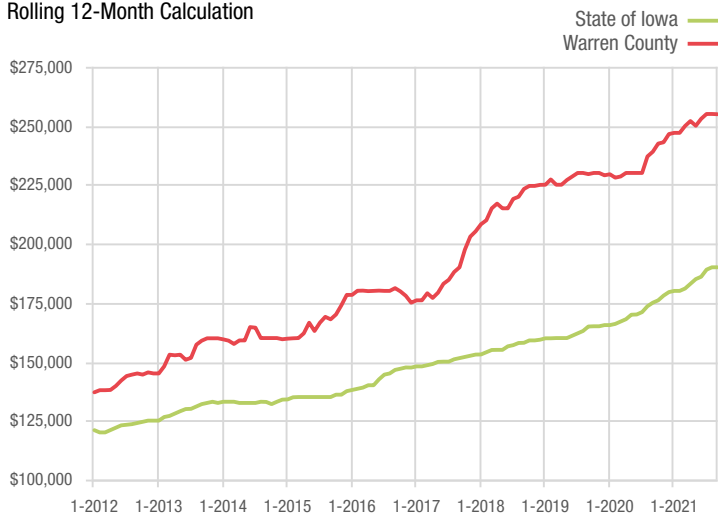
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	89	<b>86</b>	- 3.4%	815	<b>857</b>	+ 5.2%
Pending Sales	69	<b>96</b>	+ 39.1%	678	<b>730</b>	+ 7.7%
Closed Sales	71	<b>98</b>	+ 38.0%	671	<b>717</b>	+ 6.9%
Days on Market Until Sale	31	<b>29</b>	- 6.5%	54	<b>35</b>	- 35.2%
Median Sales Price*	\$263,600	<b>\$256,850</b>	- 2.6%	\$241,000	<b>\$256,500</b>	+ 6.4%
Average Sales Price*	\$278,309	<b>\$318,251</b>	+ 14.4%	\$263,873	<b>\$295,428</b>	+ 12.0%
Percent of List Price Received*	98.9%	<b>99.8%</b>	+ 0.9%	99.0%	<b>100.1%</b>	+ 1.1%
Inventory of Homes for Sale	274	<b>288</b>	+ 5.1%	—	—	—
Months Supply of Inventory	3.7	<b>3.5</b>	- 5.4%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
<b>Key Metrics</b>						
New Listings	16	<b>5</b>	- 68.8%	156	<b>113</b>	- 27.6%
Pending Sales	18	<b>17</b>	- 5.6%	116	<b>112</b>	- 3.4%
Closed Sales	16	<b>15</b>	- 6.3%	109	<b>107</b>	- 1.8%
Days on Market Until Sale	83	<b>31</b>	- 62.7%	122	<b>64</b>	- 47.5%
Median Sales Price*	\$183,500	<b>\$235,900</b>	+ 28.6%	\$194,900	<b>\$214,000</b>	+ 9.8%
Average Sales Price*	\$188,353	<b>\$246,841</b>	+ 31.1%	\$209,400	<b>\$229,667</b>	+ 9.7%
Percent of List Price Received*	98.4%	<b>100.3%</b>	+ 1.9%	99.2%	<b>100.3%</b>	+ 1.1%
Inventory of Homes for Sale	69	<b>20</b>	- 71.0%	—	—	—
Months Supply of Inventory	6.3	<b>1.6</b>	- 74.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

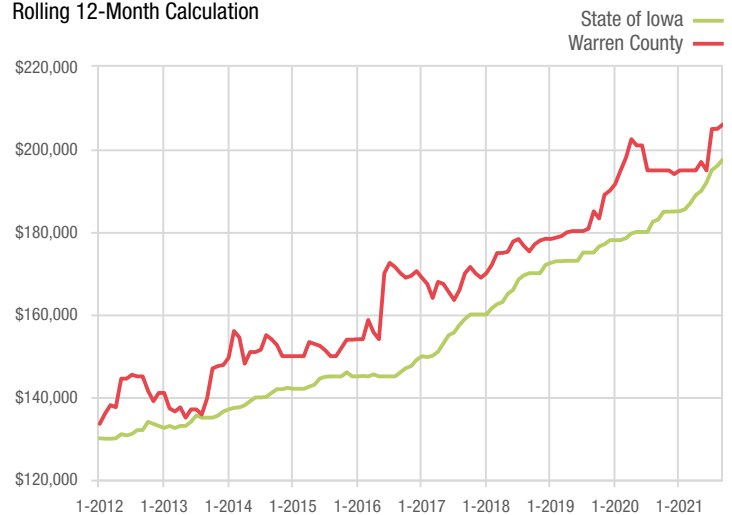
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.