## Local Market Update – September 2021 A Research Tool Provided by Iowa Association of REALTORS®

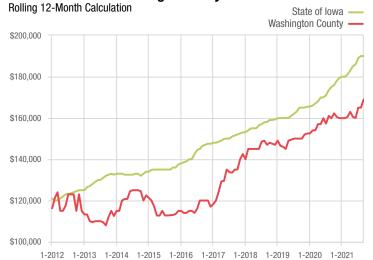


## **Washington County**

Single-Family Detached	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	34	28	- 17.6%	278	281	+ 1.1%	
Pending Sales	24	28	+ 16.7%	235	233	- 0.9%	
Closed Sales	31	34	+ 9.7%	222	226	+ 1.8%	
Days on Market Until Sale	40	35	- 12.5%	70	42	- 40.0%	
Median Sales Price*	\$120,000	\$183,500	+ 52.9%	\$158,700	\$170,000	+ 7.1%	
Average Sales Price*	\$149,877	\$211,975	+ 41.4%	\$174,024	\$191,801	+ 10.2%	
Percent of List Price Received*	98.5%	98.2%	- 0.3%	96.6%	98.3%	+ 1.8%	
Inventory of Homes for Sale	68	60	- 11.8%				
Months Supply of Inventory	2.7	2.3	- 14.8%				

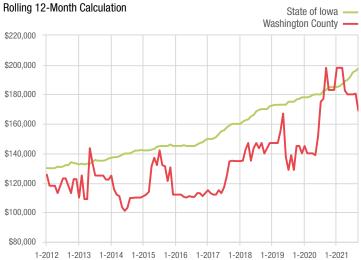
Townhouse-Condo	September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change	
New Listings	0	2	—	16	27	+ 68.8%	
Pending Sales	3	0	- 100.0%	15	21	+ 40.0%	
Closed Sales	4	2	- 50.0%	16	21	+ 31.3%	
Days on Market Until Sale	104	75	- 27.9%	75	52	- 30.7%	
Median Sales Price*	\$243,750	\$280,000	+ 14.9%	\$190,500	\$159,900	- 16.1%	
Average Sales Price*	\$233,750	\$280,000	+ 19.8%	\$194,156	\$187,790	- 3.3%	
Percent of List Price Received*	98.7%	96.5%	- 2.2%	97.7%	98.7%	+ 1.0%	
Inventory of Homes for Sale	2	8	+ 300.0%				
Months Supply of Inventory	1.1	3.3	+ 200.0%				

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



## Median Sales Price - Single-Family Detached

## Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.