

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

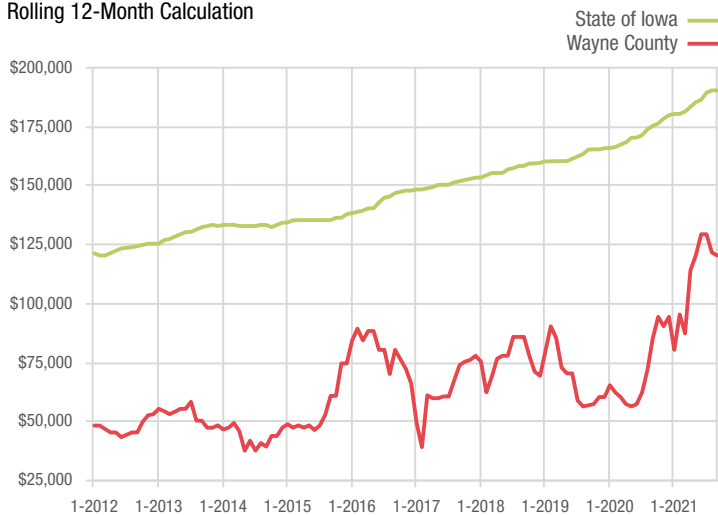
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	4	7	+ 75.0%	38	51	+ 34.2%
Pending Sales	3	2	- 33.3%	32	41	+ 28.1%
Closed Sales	2	5	+ 150.0%	31	46	+ 48.4%
Days on Market Until Sale	32	47	+ 46.9%	95	75	- 21.1%
Median Sales Price*	\$151,250	\$90,000	- 40.5%	\$79,000	\$104,000	+ 31.6%
Average Sales Price*	\$151,250	\$112,000	- 26.0%	\$99,435	\$117,484	+ 18.2%
Percent of List Price Received*	98.9%	100.5%	+ 1.6%	93.3%	94.5%	+ 1.3%
Inventory of Homes for Sale	14	16	+ 14.3%	—	—	—
Months Supply of Inventory	3.9	3.8	- 2.6%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

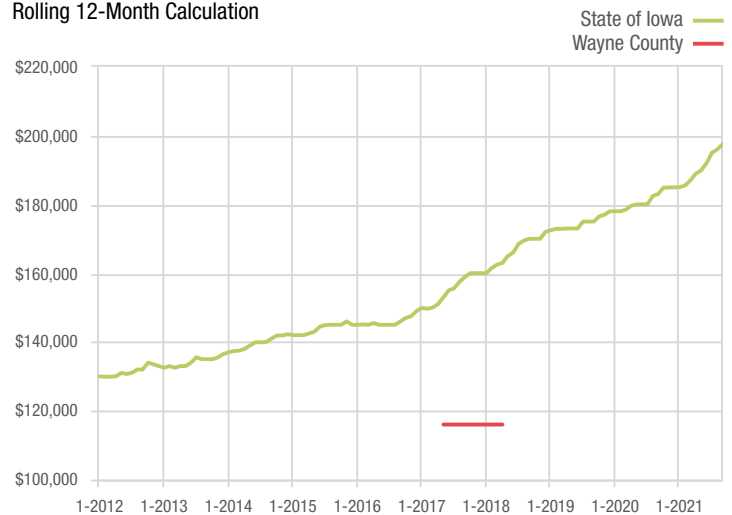
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.