

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Webster County

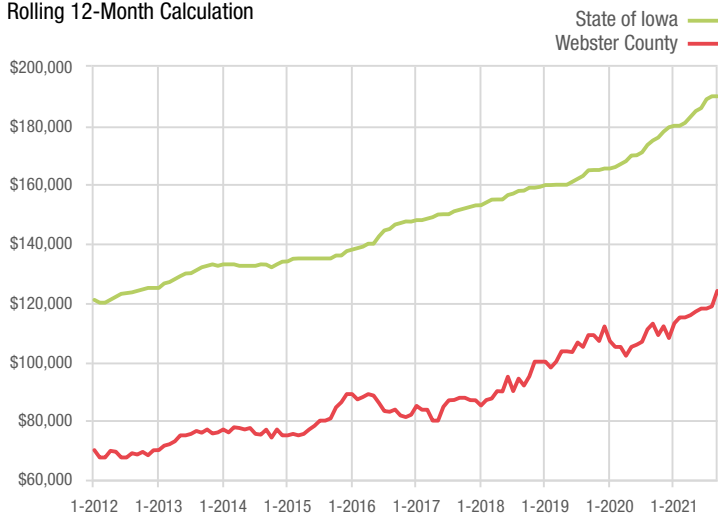
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	53	45	- 15.1%	395	390	- 1.3%
Pending Sales	45	20	- 55.6%	366	333	- 9.0%
Closed Sales	37	46	+ 24.3%	332	330	- 0.6%
Days on Market Until Sale	38	39	+ 2.6%	82	45	- 45.1%
Median Sales Price*	\$115,000	\$136,500	+ 18.7%	\$112,000	\$125,000	+ 11.6%
Average Sales Price*	\$119,978	\$152,891	+ 27.4%	\$132,232	\$145,727	+ 10.2%
Percent of List Price Received*	95.9%	96.8%	+ 0.9%	94.3%	96.4%	+ 2.2%
Inventory of Homes for Sale	85	92	+ 8.2%	—	—	—
Months Supply of Inventory	2.3	2.6	+ 13.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	3	0	- 100.0%	17	9	- 47.1%
Pending Sales	1	0	- 100.0%	12	14	+ 16.7%
Closed Sales	3	1	- 66.7%	12	14	+ 16.7%
Days on Market Until Sale	300	8	- 97.3%	195	64	- 67.2%
Median Sales Price*	\$225,000	\$68,500	- 69.6%	\$123,500	\$168,500	+ 36.4%
Average Sales Price*	\$172,333	\$68,500	- 60.3%	\$142,750	\$154,554	+ 8.3%
Percent of List Price Received*	96.6%	91.5%	- 5.3%	96.0%	95.3%	- 0.7%
Inventory of Homes for Sale	7	1	- 85.7%	—	—	—
Months Supply of Inventory	5.1	0.4	- 92.2%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

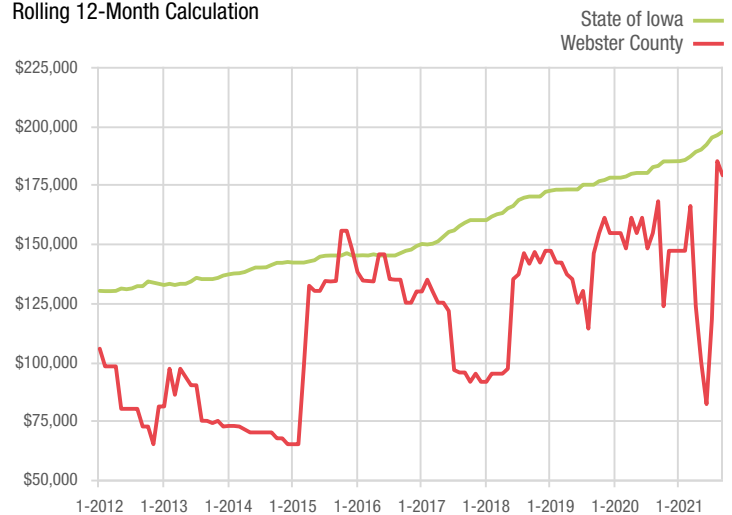
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.