

# Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Winnebago County

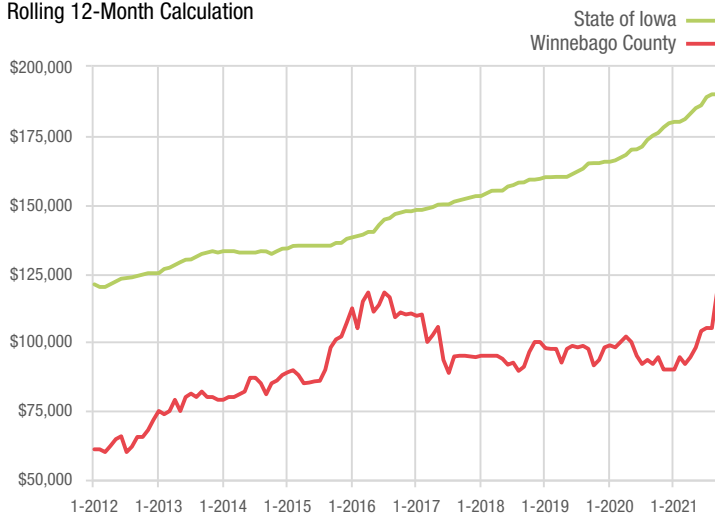
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	11	11	0.0%	92	94	+ 2.2%
Pending Sales	18	9	- 50.0%	99	76	- 23.2%
Closed Sales	11	14	+ 27.3%	86	77	- 10.5%
Days on Market Until Sale	87	72	- 17.2%	124	73	- 41.1%
Median Sales Price*	\$75,000	\$137,450	+ 83.3%	\$87,600	\$118,700	+ 35.5%
Average Sales Price*	\$101,436	\$156,451	+ 54.2%	\$97,439	\$135,358	+ 38.9%
Percent of List Price Received*	90.8%	100.7%	+ 10.9%	94.0%	96.4%	+ 2.6%
Inventory of Homes for Sale	22	23	+ 4.5%	—	—	—
Months Supply of Inventory	2.1	2.8	+ 33.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	3	—
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	93	—	—
Median Sales Price*	—	—	—	\$97,250	—	—
Average Sales Price*	—	—	—	\$97,250	—	—
Percent of List Price Received*	—	—	—	97.6%	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

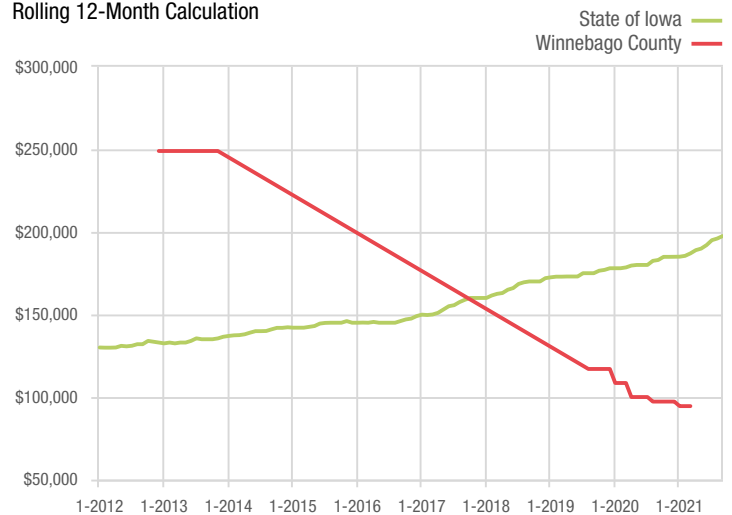
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.