

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

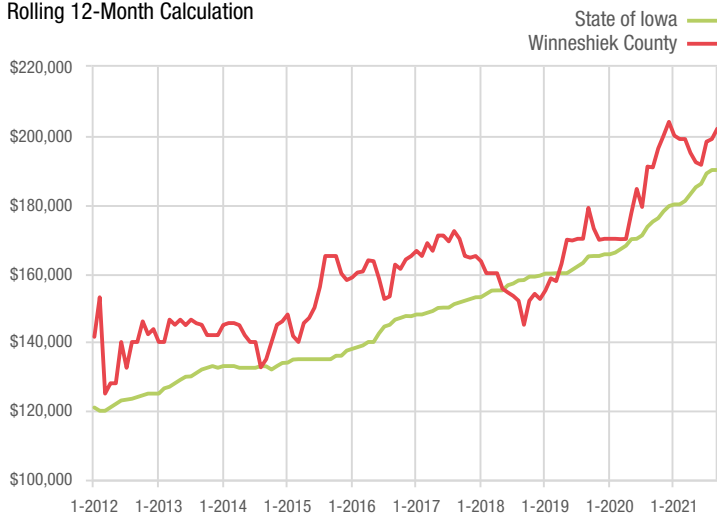
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	20	19	- 5.0%	173	184	+ 6.4%
Pending Sales	21	22	+ 4.8%	152	171	+ 12.5%
Closed Sales	24	15	- 37.5%	136	154	+ 13.2%
Days on Market Until Sale	56	26	- 53.6%	59	31	- 47.5%
Median Sales Price*	\$192,250	\$215,000	+ 11.8%	\$202,000	\$200,950	- 0.5%
Average Sales Price*	\$210,500	\$248,607	+ 18.1%	\$227,815	\$242,533	+ 6.5%
Percent of List Price Received*	96.2%	99.3%	+ 3.2%	96.5%	98.5%	+ 2.1%
Inventory of Homes for Sale	36	20	- 44.4%	—	—	—
Months Supply of Inventory	2.3	1.2	- 47.8%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	3	1	- 66.7%	17	11	- 35.3%
Pending Sales	3	1	- 66.7%	15	18	+ 20.0%
Closed Sales	4	2	- 50.0%	13	18	+ 38.5%
Days on Market Until Sale	260	10	- 96.2%	130	178	+ 36.9%
Median Sales Price*	\$250,000	\$226,750	- 9.3%	\$250,000	\$250,000	0.0%
Average Sales Price*	\$250,000	\$226,750	- 9.3%	\$259,462	\$245,900	- 5.2%
Percent of List Price Received*	100.0%	99.7%	- 0.3%	98.7%	97.9%	- 0.8%
Inventory of Homes for Sale	12	2	- 83.3%	—	—	—
Months Supply of Inventory	5.1	1.0	- 80.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

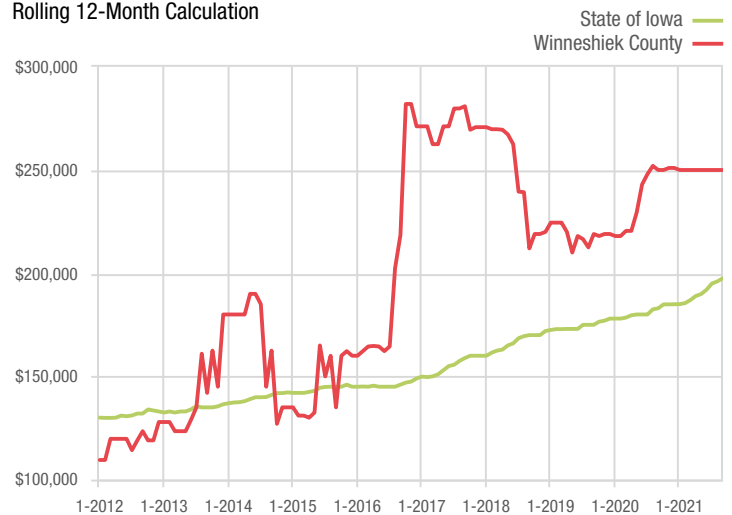
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.