

Local Market Update – September 2021

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

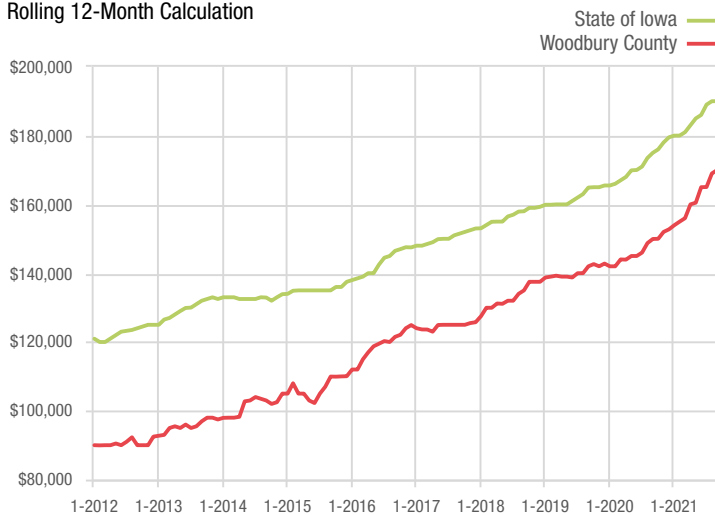
Single-Family Detached	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	124	130	+ 4.8%	997	1,060	+ 6.3%
Pending Sales	104	124	+ 19.2%	943	956	+ 1.4%
Closed Sales	116	108	- 6.9%	846	887	+ 4.8%
Days on Market Until Sale	30	14	- 53.3%	44	20	- 54.5%
Median Sales Price*	\$155,000	\$170,000	+ 9.7%	\$150,000	\$175,000	+ 16.7%
Average Sales Price*	\$164,610	\$179,720	+ 9.2%	\$171,917	\$196,433	+ 14.3%
Percent of List Price Received*	98.7%	99.9%	+ 1.2%	97.7%	99.8%	+ 2.1%
Inventory of Homes for Sale	136	122	- 10.3%	—	—	—
Months Supply of Inventory	1.4	1.2	- 14.3%	—	—	—

Townhouse-Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	10	10	0.0%	94	87	- 7.4%
Pending Sales	6	8	+ 33.3%	57	89	+ 56.1%
Closed Sales	7	4	- 42.9%	58	87	+ 50.0%
Days on Market Until Sale	74	39	- 47.3%	71	86	+ 21.1%
Median Sales Price*	\$210,000	\$184,250	- 12.3%	\$263,646	\$246,000	- 6.7%
Average Sales Price*	\$246,660	\$210,550	- 14.6%	\$253,314	\$237,411	- 6.3%
Percent of List Price Received*	104.3%	100.0%	- 4.1%	100.9%	100.2%	- 0.7%
Inventory of Homes for Sale	45	13	- 71.1%	—	—	—
Months Supply of Inventory	6.4	1.4	- 78.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

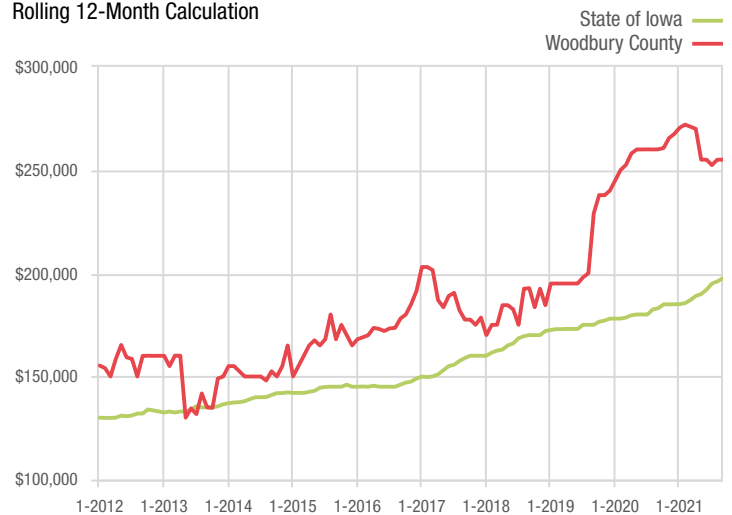
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.