Local Market Update – September 2021A Research Tool Provided by Iowa Association of REALTORS®

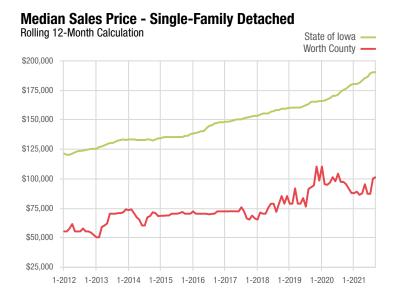


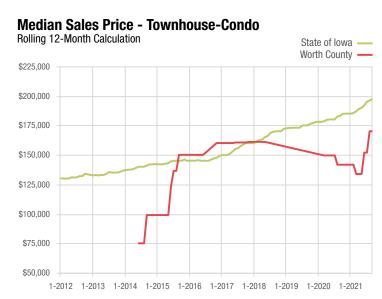
Worth County

Single-Family Detached		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	14	12	- 14.3%	69	85	+ 23.2%		
Pending Sales	8	3	- 62.5%	69	61	- 11.6%		
Closed Sales	8	11	+ 37.5%	64	63	- 1.6%		
Days on Market Until Sale	75	91	+ 21.3%	119	94	- 21.0%		
Median Sales Price*	\$79,950	\$99,800	+ 24.8%	\$87,500	\$102,000	+ 16.6%		
Average Sales Price*	\$83,713	\$102,436	+ 22.4%	\$103,967	\$108,050	+ 3.9%		
Percent of List Price Received*	99.3%	97.6%	- 1.7%	95.3%	94.9%	- 0.4%		
Inventory of Homes for Sale	17	30	+ 76.5%		_	_		
Months Supply of Inventory	2.5	4.5	+ 80.0%					

Townhouse-Condo		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	0	0	0.0%	2	0	- 100.0%		
Pending Sales	0	0	0.0%	2	1	- 50.0%		
Closed Sales	0	0	0.0%	2	1	- 50.0%		
Days on Market Until Sale			_	135	364	+ 169.6%		
Median Sales Price*			_	\$141,635	\$170,000	+ 20.0%		
Average Sales Price*	_		_	\$141,635	\$170,000	+ 20.0%		
Percent of List Price Received*			_	98.6%	97.4%	- 1.2%		
Inventory of Homes for Sale	1	0	- 100.0%		_	_		
Months Supply of Inventory	1.0		_	_	_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.