

Local Market Update – October 2021

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

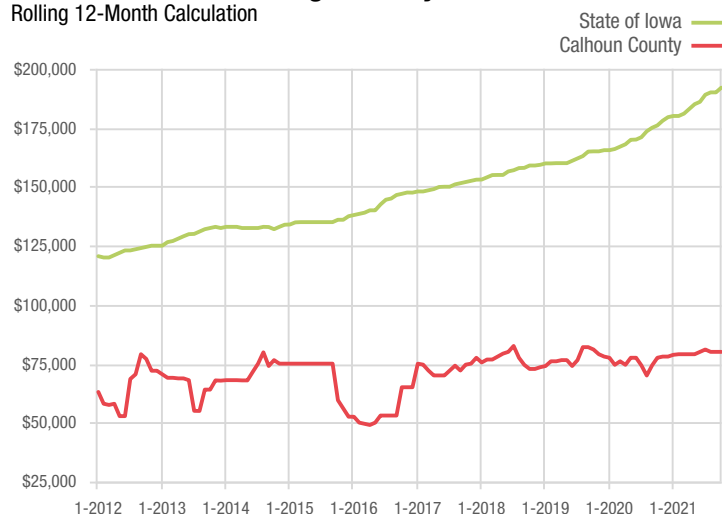
Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	8	6	- 25.0%	71	77	+ 8.5%
Pending Sales	7	6	- 14.3%	68	68	0.0%
Closed Sales	8	8	0.0%	63	68	+ 7.9%
Days on Market Until Sale	44	23	- 47.7%	142	69	- 51.4%
Median Sales Price*	\$83,700	\$108,250	+ 29.3%	\$77,500	\$81,000	+ 4.5%
Average Sales Price*	\$111,988	\$123,063	+ 9.9%	\$108,036	\$111,693	+ 3.4%
Percent of List Price Received*	95.2%	95.5%	+ 0.3%	92.3%	94.5%	+ 2.4%
Inventory of Homes for Sale	26	19	- 26.9%	—	—	—
Months Supply of Inventory	4.3	3.0	- 30.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

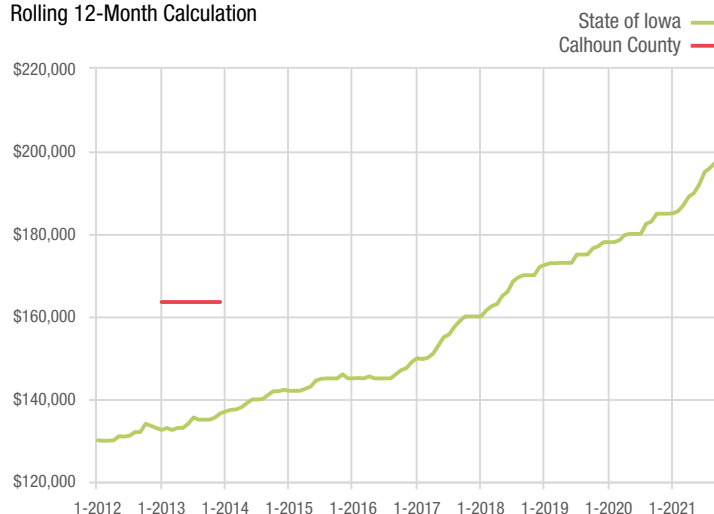
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.