

Local Market Update – October 2021

A Research Tool Provided by Iowa Association of REALTORS®



Carroll County

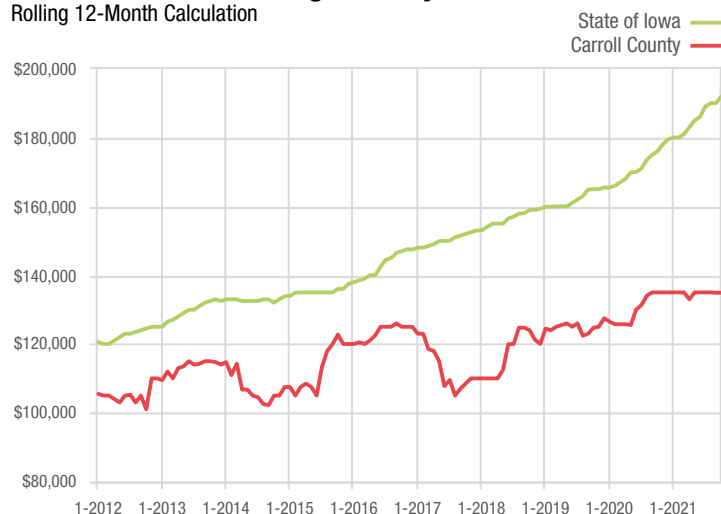
Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	19	24	+ 26.3%	280	242	- 13.6%
Pending Sales	33	24	- 27.3%	251	219	- 12.7%
Closed Sales	29	23	- 20.7%	218	198	- 9.2%
Days on Market Until Sale	105	85	- 19.0%	105	62	- 41.0%
Median Sales Price*	\$135,000	\$154,500	+ 14.4%	\$135,000	\$129,750	- 3.9%
Average Sales Price*	\$129,723	\$147,883	+ 14.0%	\$146,095	\$149,889	+ 2.6%
Percent of List Price Received*	92.9%	94.5%	+ 1.7%	93.2%	94.3%	+ 1.2%
Inventory of Homes for Sale	72	31	- 56.9%	—	—	—
Months Supply of Inventory	3.0	1.5	- 50.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	1	0	- 100.0%	10	3	- 70.0%
Pending Sales	3	0	- 100.0%	9	2	- 77.8%
Closed Sales	2	0	- 100.0%	8	2	- 75.0%
Days on Market Until Sale	14	—	—	56	19	- 66.1%
Median Sales Price*	\$49,000	—	—	\$104,900	\$89,950	- 14.3%
Average Sales Price*	\$49,000	—	—	\$108,881	\$89,950	- 17.4%
Percent of List Price Received*	95.8%	—	—	95.1%	95.6%	+ 0.5%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.0	0.8	- 60.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

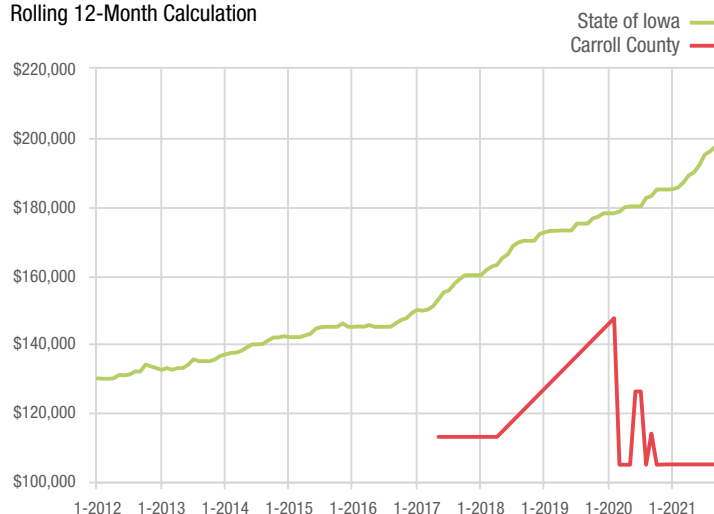
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.