

# Local Market Update – October 2021

A Research Tool Provided by Iowa Association of REALTORS®



## Fayette County

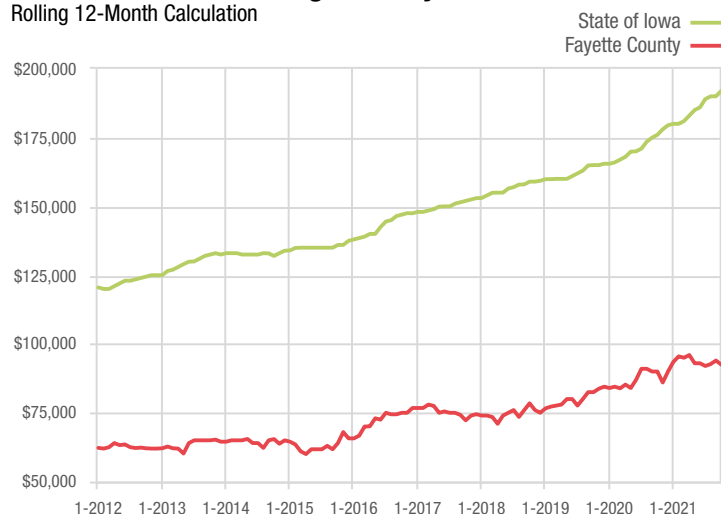
Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	18	26	+ 44.4%	243	221	- 9.1%
Pending Sales	23	9	- 60.9%	187	210	+ 12.3%
Closed Sales	26	21	- 19.2%	181	207	+ 14.4%
Days on Market Until Sale	87	60	- 31.0%	98	97	- 1.0%
Median Sales Price*	\$87,000	\$65,000	- 25.3%	\$89,950	\$92,000	+ 2.3%
Average Sales Price*	\$100,712	\$88,107	- 12.5%	\$104,481	\$110,134	+ 5.4%
Percent of List Price Received*	91.5%	99.1%	+ 8.3%	93.9%	95.2%	+ 1.4%
Inventory of Homes for Sale	93	61	- 34.4%	—	—	—
Months Supply of Inventory	5.2	3.2	- 38.5%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	106	7	- 93.4%
Median Sales Price*	—	—	—	\$120,000	\$130,000	+ 8.3%
Average Sales Price*	—	—	—	\$120,000	\$130,000	+ 8.3%
Percent of List Price Received*	—	—	—	96.1%	89.7%	- 6.7%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

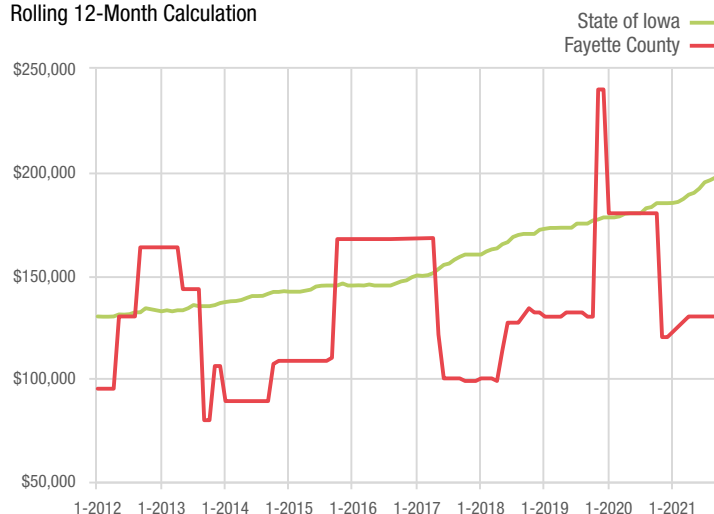
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.