Local Market Update – October 2021A Research Tool Provided by Iowa Association of REALTORS®

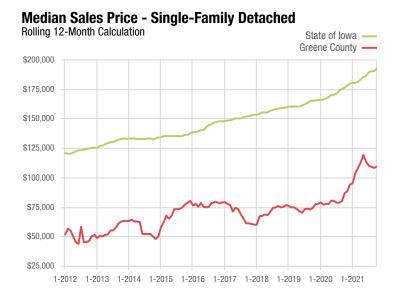


Greene County

Single-Family Detached	October			Year to Date			
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change	
New Listings	4	8	+ 100.0%	72	82	+ 13.9%	
Pending Sales	6	8	+ 33.3%	62	74	+ 19.4%	
Closed Sales	6	8	+ 33.3%	58	65	+ 12.1%	
Days on Market Until Sale	82	31	- 62.2%	91	43	- 52.7%	
Median Sales Price*	\$112,500	\$141,500	+ 25.8%	\$85,000	\$108,000	+ 27.1%	
Average Sales Price*	\$130,417	\$206,875	+ 58.6%	\$101,353	\$125,213	+ 23.5%	
Percent of List Price Received*	94.2%	97.6%	+ 3.6%	94.5%	94.8%	+ 0.3%	
Inventory of Homes for Sale	17	16	- 5.9%				
Months Supply of Inventory	2.8	2.4	- 14.3%				

Townhouse-Condo		October			Year to Date	
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	0	1	_	0	1	
Days on Market Until Sale		11	_		11	
Median Sales Price*		\$124,000	_		\$124,000	
Average Sales Price*	_	\$124,000	_		\$124,000	_
Percent of List Price Received*		100.0%	_		100.0%	
Inventory of Homes for Sale	1	1	0.0%			_
Months Supply of Inventory	1.0	1.0	0.0%			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.