

Local Market Update – October 2021

A Research Tool Provided by Iowa Association of REALTORS®



Hamilton County

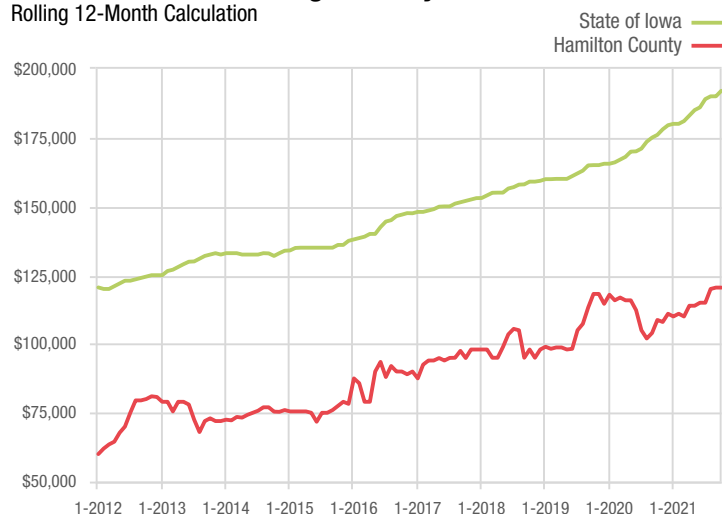
Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	19	30	+ 57.9%	189	216	+ 14.3%
Pending Sales	10	16	+ 60.0%	144	172	+ 19.4%
Closed Sales	23	9	- 60.9%	145	163	+ 12.4%
Days on Market Until Sale	66	36	- 45.5%	84	55	- 34.5%
Median Sales Price*	\$120,000	\$110,000	- 8.3%	\$110,000	\$120,000	+ 9.1%
Average Sales Price*	\$140,789	\$109,361	- 22.3%	\$120,753	\$135,700	+ 12.4%
Percent of List Price Received*	97.1%	95.7%	- 1.4%	94.3%	96.8%	+ 2.7%
Inventory of Homes for Sale	56	53	- 5.4%	—	—	—
Months Supply of Inventory	4.1	3.2	- 22.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

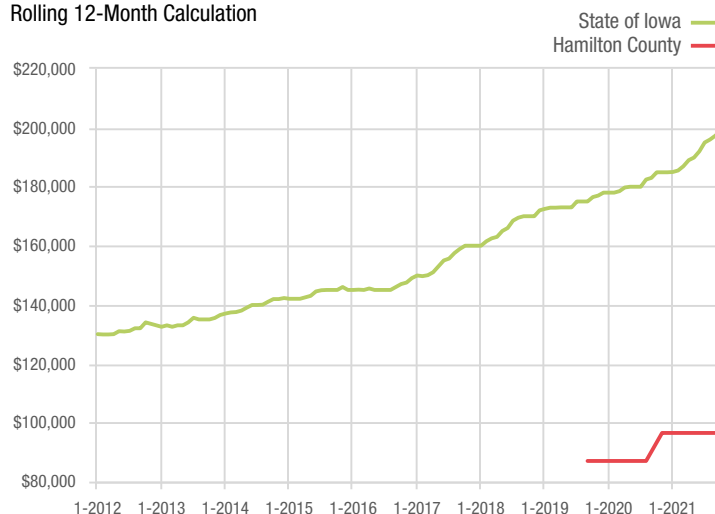
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.