## **Local Market Update – October 2021**A Research Tool Provided by Iowa Association of REALTORS®



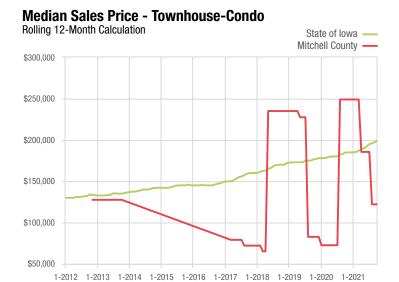
## **Mitchell County**

Single-Family Detached		October			Year to Date			
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change		
New Listings	9	6	- 33.3%	101	93	- 7.9%		
Pending Sales	10	12	+ 20.0%	106	85	- 19.8%		
Closed Sales	13	14	+ 7.7%	92	80	- 13.0%		
Days on Market Until Sale	74	41	- 44.6%	135	56	- 58.5%		
Median Sales Price*	\$89,225	\$119,375	+ 33.8%	\$88,613	\$108,500	+ 22.4%		
Average Sales Price*	\$114,433	\$141,125	+ 23.3%	\$112,148	\$124,264	+ 10.8%		
Percent of List Price Received*	94.2%	95.5%	+ 1.4%	95.2%	95.5%	+ 0.3%		
Inventory of Homes for Sale	27	16	- 40.7%		_			
Months Supply of Inventory	2.7	1.8	- 33.3%					

Townhouse-Condo		October			Year to Date	
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale			_	20	196	+ 880.0%
Median Sales Price*			_	\$249,033	\$122,000	- 51.0%
Average Sales Price*	_	_	_	\$249,033	\$122,000	- 51.0%
Percent of List Price Received*			_	114.0%	99.2%	- 13.0%
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	1.0		_			

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -Mitchell County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.