

Local Market Update – October 2021

A Research Tool Provided by Iowa Association of REALTORS®



Warren County

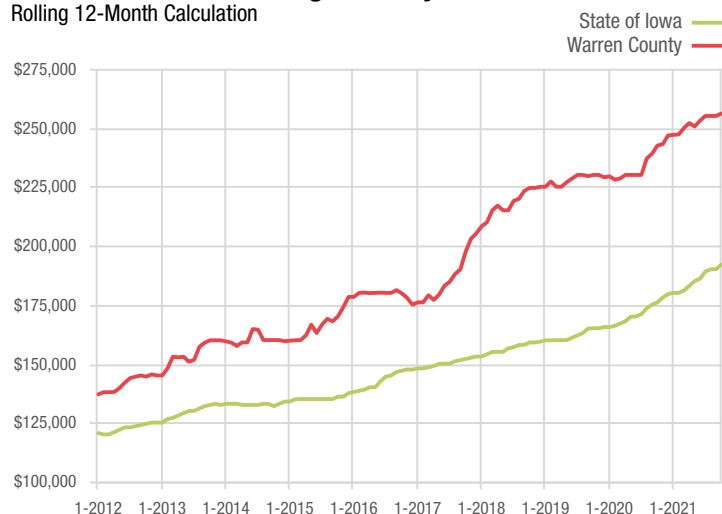
Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	120	99	- 17.5%	935	955	+ 2.1%
Pending Sales	78	83	+ 6.4%	756	814	+ 7.7%
Closed Sales	80	82	+ 2.5%	751	806	+ 7.3%
Days on Market Until Sale	23	26	+ 13.0%	50	34	- 32.0%
Median Sales Price*	\$249,145	\$251,700	+ 1.0%	\$243,000	\$256,000	+ 5.3%
Average Sales Price*	\$284,239	\$283,545	- 0.2%	\$266,043	\$295,268	+ 11.0%
Percent of List Price Received*	100.0%	100.9%	+ 0.9%	99.1%	100.1%	+ 1.0%
Inventory of Homes for Sale	305	286	- 6.2%	—	—	—
Months Supply of Inventory	4.2	3.5	- 16.7%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	12	12	0.0%	168	126	- 25.0%
Pending Sales	19	8	- 57.9%	135	119	- 11.9%
Closed Sales	20	7	- 65.0%	129	114	- 11.6%
Days on Market Until Sale	88	7	- 92.0%	117	61	- 47.9%
Median Sales Price*	\$187,500	\$278,000	+ 48.3%	\$194,900	\$214,450	+ 10.0%
Average Sales Price*	\$197,558	\$262,508	+ 32.9%	\$207,564	\$231,684	+ 11.6%
Percent of List Price Received*	99.4%	100.8%	+ 1.4%	99.2%	100.3%	+ 1.1%
Inventory of Homes for Sale	59	26	- 55.9%	—	—	—
Months Supply of Inventory	5.1	2.2	- 56.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

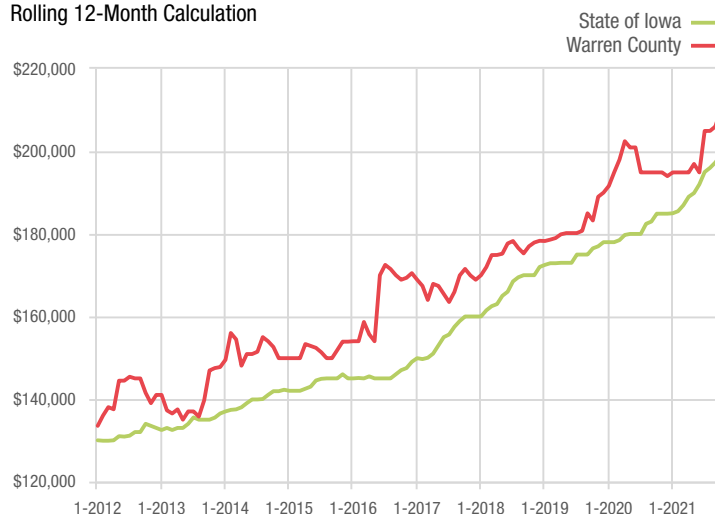
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.