Local Market Update – November 2021A Research Tool Provided by Iowa Association of REALTORS®



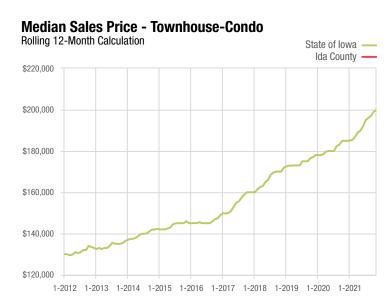
Ida County

Single-Family Detached		November			Year to Date			
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change		
New Listings	7	2	- 71.4%	71	59	- 16.9%		
Pending Sales	5	6	+ 20.0%	49	62	+ 26.5%		
Closed Sales	4	7	+ 75.0%	46	59	+ 28.3%		
Days on Market Until Sale	35	56	+ 60.0%	98	49	- 50.0%		
Median Sales Price*	\$35,750	\$102,000	+ 185.3%	\$81,250	\$90,000	+ 10.8%		
Average Sales Price*	\$91,000	\$116,714	+ 28.3%	\$111,359	\$103,253	- 7.3%		
Percent of List Price Received*	95.0%	95.4%	+ 0.4%	90.4%	92.7%	+ 2.5%		
Inventory of Homes for Sale	17	5	- 70.6%			_		
Months Supply of Inventory	3.8	0.9	- 76.3%					

Townhouse-Condo	November			Year to Date			
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change	
New Listings	0	1	_	3	1	- 66.7%	
Pending Sales	0	1	_	0	1		
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale		_	_		_	_	
Median Sales Price*			_		_		
Average Sales Price*	_		_		_	_	
Percent of List Price Received*			_		_	_	
Inventory of Homes for Sale	3	3	0.0%		_	_	
Months Supply of Inventory		3.0	_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Ida County -\$250,000 \$200,000 \$150,000 \$100,000 \$50,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.