Local Market Update – November 2021A Research Tool Provided by Iowa Association of REALTORS®



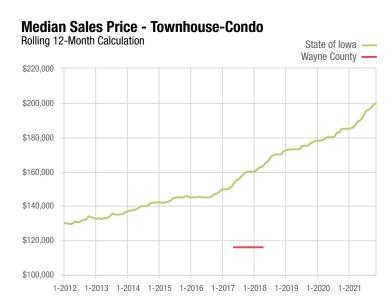
Wayne County

Single-Family Detached	November			Year to Date			
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change	
New Listings	5	4	- 20.0%	44	61	+ 38.6%	
Pending Sales	5	1	- 80.0%	39	45	+ 15.4%	
Closed Sales	2	1	- 50.0%	34	49	+ 44.1%	
Days on Market Until Sale	72	0	- 100.0%	102	70	- 31.4%	
Median Sales Price*	\$232,450	\$70,000	- 69.9%	\$85,000	\$98,000	+ 15.3%	
Average Sales Price*	\$232,450	\$70,000	- 69.9%	\$116,099	\$115,719	- 0.3%	
Percent of List Price Received*	96.2%	140.0%	+ 45.5%	93.5%	95.8%	+ 2.5%	
Inventory of Homes for Sale	11	20	+ 81.8%		_		
Months Supply of Inventory	3.0	5.1	+ 70.0%				

Townhouse-Condo		November			Year to Date			
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_	_	_		_	_		
Median Sales Price*			_		_			
Average Sales Price*			_		_	_		
Percent of List Price Received*			_		_			
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Wayne County -\$250,000 \$200,000 \$150,000 \$100,000 \$50,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020 \quad 1-2021$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.