

## Iowa Great Lakes Board of REALTORS®

Includes Clay, Dickinson and Emmet Counties

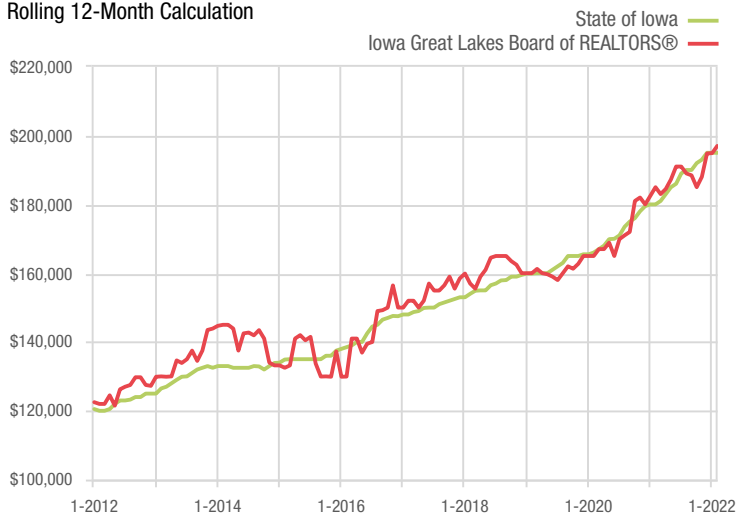
Single-Family Detached	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
<b>Key Metrics</b>						
New Listings	77	<b>62</b>	- 19.5%	117	<b>111</b>	- 5.1%
Pending Sales	85	<b>34</b>	- 60.0%	130	<b>78</b>	- 40.0%
Closed Sales	37	<b>33</b>	- 10.8%	77	<b>73</b>	- 5.2%
Days on Market Until Sale	150	<b>79</b>	- 47.3%	116	<b>77</b>	- 33.6%
Median Sales Price*	\$177,000	<b>\$212,000</b>	+ 19.8%	\$175,000	<b>\$200,000</b>	+ 14.3%
Average Sales Price*	\$213,541	<b>\$251,876</b>	+ 18.0%	\$216,488	<b>\$305,497</b>	+ 41.1%
Percent of List Price Received*	95.5%	<b>96.6%</b>	+ 1.2%	95.8%	<b>96.3%</b>	+ 0.5%
Inventory of Homes for Sale	93	<b>100</b>	+ 7.5%	—	—	—
Months Supply of Inventory	1.1	<b>1.4</b>	+ 27.3%	—	—	—

Townhouse-Condo	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
<b>Key Metrics</b>						
New Listings	23	<b>5</b>	- 78.3%	28	<b>11</b>	- 60.7%
Pending Sales	10	<b>7</b>	- 30.0%	20	<b>15</b>	- 25.0%
Closed Sales	7	<b>4</b>	- 42.9%	14	<b>11</b>	- 21.4%
Days on Market Until Sale	104	<b>210</b>	+ 101.9%	120	<b>118</b>	- 1.7%
Median Sales Price*	\$225,900	<b>\$272,450</b>	+ 20.6%	\$230,450	<b>\$285,000</b>	+ 23.7%
Average Sales Price*	\$261,829	<b>\$300,771</b>	+ 14.9%	\$261,879	<b>\$415,381</b>	+ 58.6%
Percent of List Price Received*	97.0%	<b>100.4%</b>	+ 3.5%	96.1%	<b>97.8%</b>	+ 1.8%
Inventory of Homes for Sale	33	<b>34</b>	+ 3.0%	—	—	—
Months Supply of Inventory	2.3	<b>2.7</b>	+ 17.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

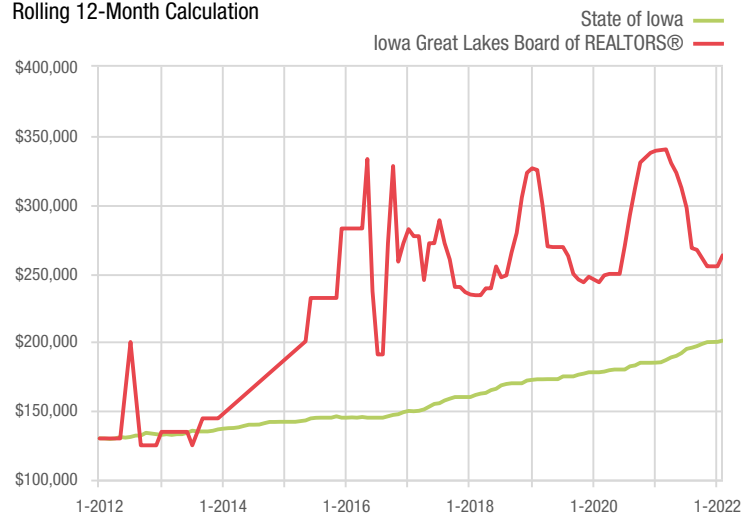
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.