

Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

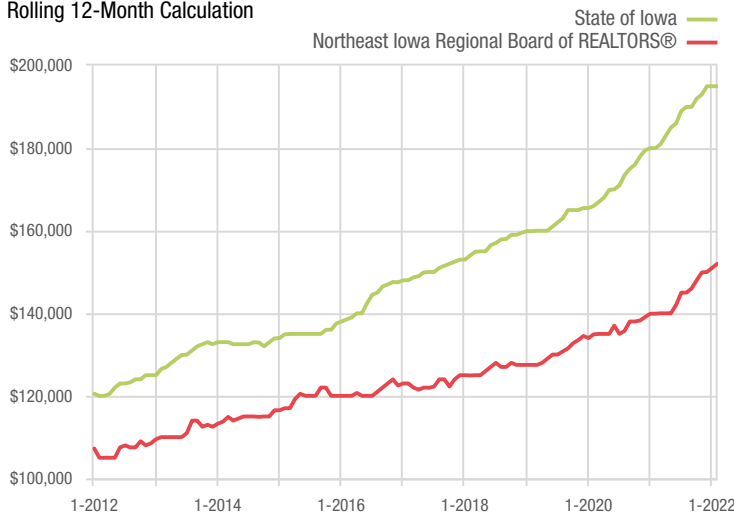
| Single-Family Detached | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 2-2021 | Thru 2-2022 | % Change |
| New Listings | 233 | 235 | + 0.9% | 466 | 432 | - 7.3% |
| Pending Sales | 245 | 227 | - 7.3% | 511 | 476 | - 6.8% |
| Closed Sales | 193 | 202 | + 4.7% | 400 | 402 | + 0.5% |
| Days on Market Until Sale | 66 | 40 | - 39.4% | 56 | 38 | - 32.1% |
| Median Sales Price* | \$131,500 | \$141,000 | + 7.2% | \$132,000 | \$147,000 | + 11.4% |
| Average Sales Price* | \$153,845 | \$166,070 | + 7.9% | \$156,761 | \$173,353 | + 10.6% |
| Percent of List Price Received* | 95.8% | 97.3% | + 1.6% | 96.0% | 97.0% | + 1.0% |
| Inventory of Homes for Sale | 526 | 296 | - 43.7% | — | — | — |
| Months Supply of Inventory | 1.6 | 0.9 | - 43.8% | — | — | — |

| Townhouse-Condo | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 2-2021 | Thru 2-2022 | % Change |
| New Listings | 14 | 19 | + 35.7% | 32 | 37 | + 15.6% |
| Pending Sales | 14 | 11 | - 21.4% | 32 | 29 | - 9.4% |
| Closed Sales | 10 | 13 | + 30.0% | 31 | 28 | - 9.7% |
| Days on Market Until Sale | 99 | 23 | - 76.8% | 76 | 29 | - 61.8% |
| Median Sales Price* | \$142,250 | \$158,500 | + 11.4% | \$155,000 | \$160,000 | + 3.2% |
| Average Sales Price* | \$142,200 | \$152,819 | + 7.5% | \$151,442 | \$165,291 | + 9.1% |
| Percent of List Price Received* | 95.9% | 99.4% | + 3.6% | 95.5% | 98.7% | + 3.4% |
| Inventory of Homes for Sale | 38 | 33 | - 13.2% | — | — | — |
| Months Supply of Inventory | 1.9 | 1.8 | - 5.3% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

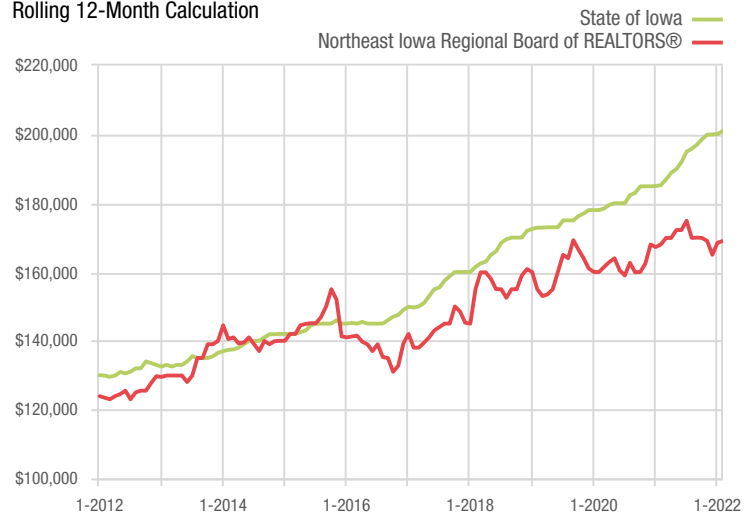
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of March 15, 2022. All data from the multiple listing services in the state of Iowa. | Report © 2022 ShowingTime.