

Local Market Update – February 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

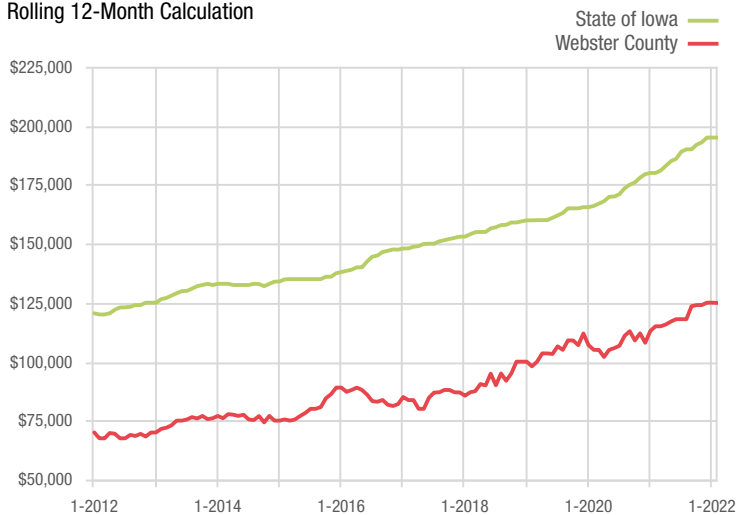
Single-Family Detached	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Key Metrics						
New Listings	23	43	+ 87.0%	46	76	+ 65.2%
Pending Sales	19	16	- 15.8%	42	42	0.0%
Closed Sales	20	21	+ 5.0%	46	50	+ 8.7%
Days on Market Until Sale	41	46	+ 12.2%	35	51	+ 45.7%
Median Sales Price*	\$120,000	\$98,000	- 18.3%	\$116,500	\$97,000	- 16.7%
Average Sales Price*	\$138,865	\$121,452	- 12.5%	\$125,485	\$119,849	- 4.5%
Percent of List Price Received*	95.1%	94.8%	- 0.3%	94.7%	93.7%	- 1.1%
Inventory of Homes for Sale	68	78	+ 14.7%	—	—	—
Months Supply of Inventory	1.8	2.0	+ 11.1%	—	—	—

Townhouse-Condo	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	2	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	7	—	—	7	—
Median Sales Price*	—	\$223,000	—	—	\$223,000	—
Average Sales Price*	—	\$223,000	—	—	\$223,000	—
Percent of List Price Received*	—	97.0%	—	—	97.0%	—
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	3.3	1.4	- 57.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

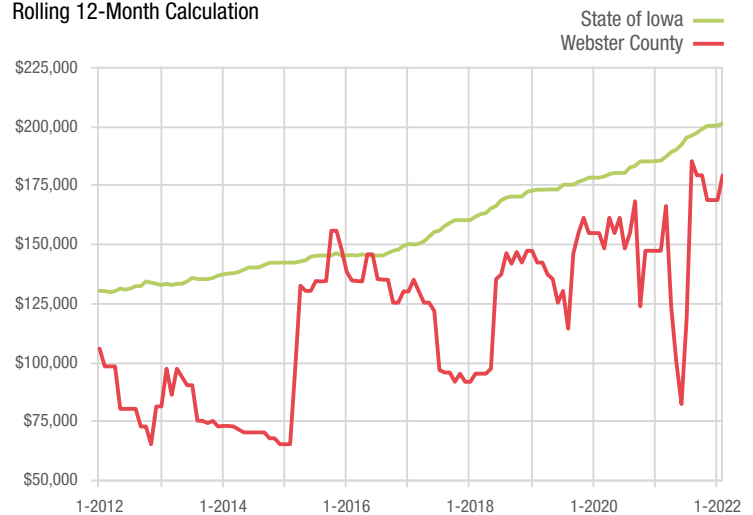
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.