

## West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

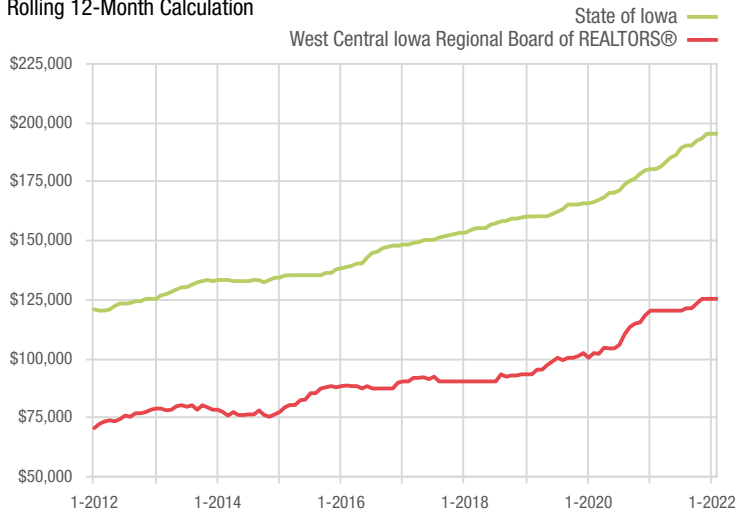
Single-Family Detached	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	97	123	+ 26.8%	208	238	+ 14.4%
Pending Sales	105	123	+ 17.1%	217	226	+ 4.1%
Closed Sales	105	106	+ 1.0%	203	226	+ 11.3%
Days on Market Until Sale	79	60	- 24.1%	78	52	- 33.3%
Median Sales Price*	\$118,000	\$149,000	+ 26.3%	\$119,250	\$135,000	+ 13.2%
Average Sales Price*	\$150,070	\$172,528	+ 15.0%	\$147,032	\$169,784	+ 15.5%
Percent of List Price Received*	93.8%	94.9%	+ 1.2%	93.4%	95.4%	+ 2.1%
Inventory of Homes for Sale	370	290	- 21.6%	—	—	—
Months Supply of Inventory	2.5	1.8	- 28.0%	—	—	—

Townhouse-Condo	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	4	2	- 50.0%	6	4	- 33.3%
Pending Sales	1	1	0.0%	4	1	- 75.0%
Closed Sales	3	2	- 33.3%	4	2	- 50.0%
Days on Market Until Sale	114	84	- 26.3%	153	84	- 45.1%
Median Sales Price*	\$290,000	\$238,000	- 17.9%	\$241,250	\$238,000	- 1.3%
Average Sales Price*	\$238,333	\$238,000	- 0.1%	\$226,875	\$238,000	+ 4.9%
Percent of List Price Received*	96.8%	141.5%	+ 46.2%	96.6%	141.5%	+ 46.5%
Inventory of Homes for Sale	13	11	- 15.4%	—	—	—
Months Supply of Inventory	3.0	3.0	0.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

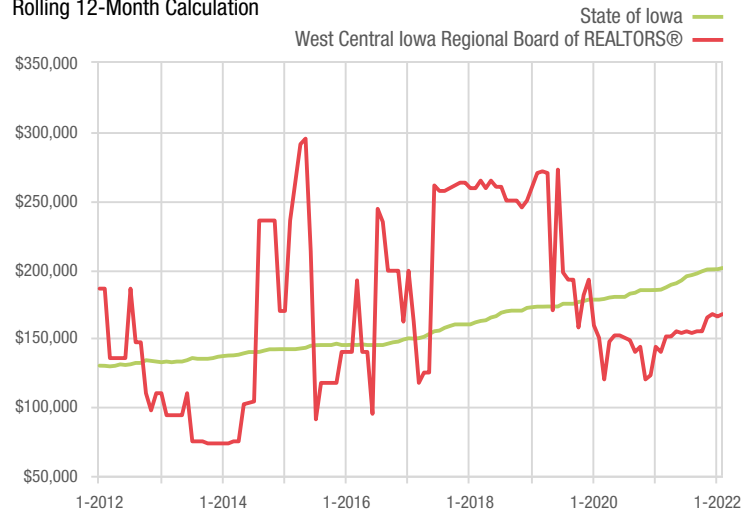
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.