

Local Market Update – February 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

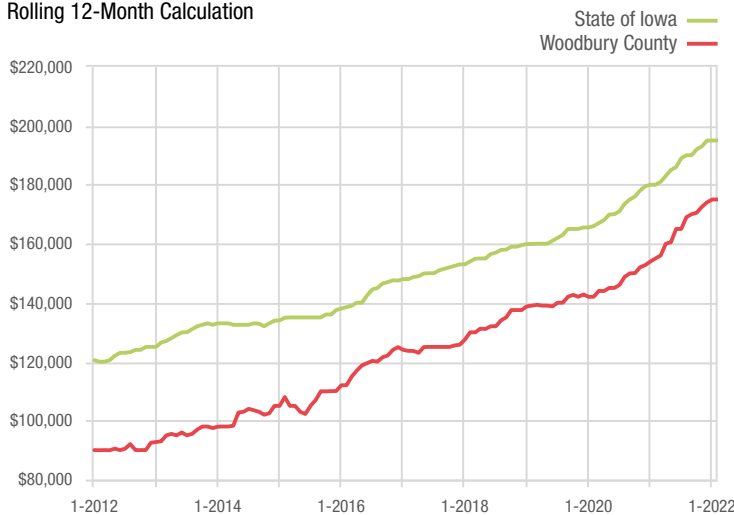
Single-Family Detached	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Key Metrics						
New Listings	78	68	- 12.8%	147	136	- 7.5%
Pending Sales	78	78	0.0%	147	156	+ 6.1%
Closed Sales	72	70	- 2.8%	145	146	+ 0.7%
Days on Market Until Sale	39	35	- 10.3%	34	29	- 14.7%
Median Sales Price*	\$169,775	\$163,500	- 3.7%	\$153,000	\$169,000	+ 10.5%
Average Sales Price*	\$195,663	\$185,200	- 5.3%	\$185,776	\$193,710	+ 4.3%
Percent of List Price Received*	99.2%	97.7%	- 1.5%	98.1%	98.1%	0.0%
Inventory of Homes for Sale	74	50	- 32.4%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

Townhouse-Condo	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Key Metrics						
New Listings	7	10	+ 42.9%	12	20	+ 66.7%
Pending Sales	8	3	- 62.5%	11	11	0.0%
Closed Sales	5	7	+ 40.0%	12	13	+ 8.3%
Days on Market Until Sale	120	30	- 75.0%	112	32	- 71.4%
Median Sales Price*	\$289,950	\$187,500	- 35.3%	\$289,925	\$250,000	- 13.8%
Average Sales Price*	\$251,804	\$224,726	- 10.8%	\$254,338	\$238,556	- 6.2%
Percent of List Price Received*	102.0%	102.5%	+ 0.5%	100.7%	101.0%	+ 0.3%
Inventory of Homes for Sale	33	17	- 48.5%	—	—	—
Months Supply of Inventory	4.8	1.9	- 60.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

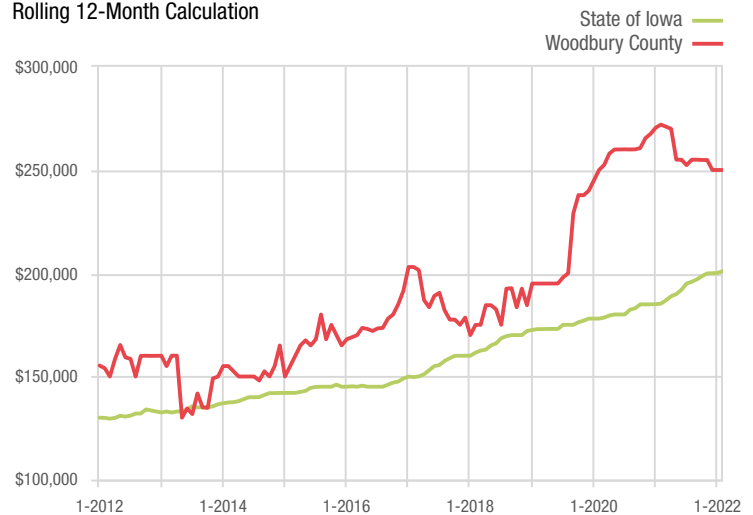
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.