

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

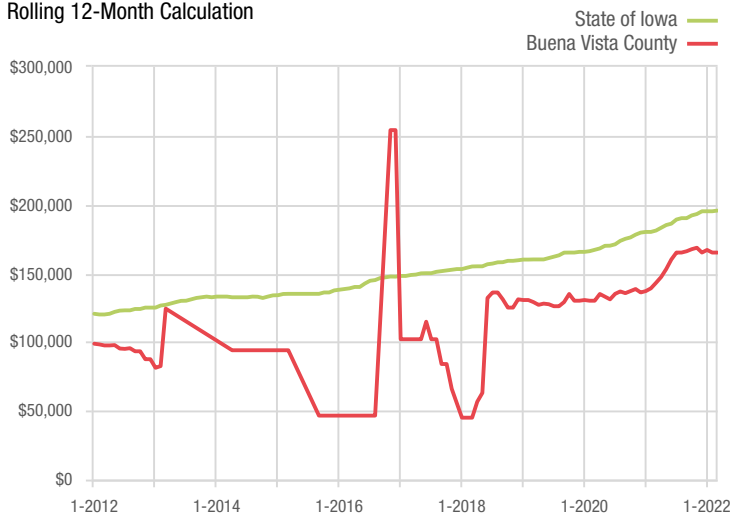
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	18	10	- 44.4%	41	26	- 36.6%
Pending Sales	20	6	- 70.0%	43	24	- 44.2%
Closed Sales	12	9	- 25.0%	33	32	- 3.0%
Days on Market Until Sale	61	11	- 82.0%	68	33	- 51.5%
Median Sales Price*	\$150,250	\$145,000	- 3.5%	\$147,500	\$149,000	+ 1.0%
Average Sales Price*	\$146,350	\$173,383	+ 18.5%	\$149,933	\$177,526	+ 18.4%
Percent of List Price Received*	98.2%	104.6%	+ 6.5%	97.6%	101.5%	+ 4.0%
Inventory of Homes for Sale	17	14	- 17.6%	—	—	—
Months Supply of Inventory	1.1	1.0	- 9.1%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	4	2	- 50.0%	5	5	0.0%
Pending Sales	4	5	+ 25.0%	5	8	+ 60.0%
Closed Sales	1	1	0.0%	3	4	+ 33.3%
Days on Market Until Sale	4	142	+ 3,450.0%	4	37	+ 825.0%
Median Sales Price*	\$54,000	\$289,000	+ 435.2%	\$207,000	\$219,500	+ 6.0%
Average Sales Price*	\$54,000	\$289,000	+ 435.2%	\$156,300	\$200,500	+ 28.3%
Percent of List Price Received*	93.1%	100.0%	+ 7.4%	97.5%	96.4%	- 1.1%
Inventory of Homes for Sale	0	8	—	—	—	—
Months Supply of Inventory	—	3.3	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

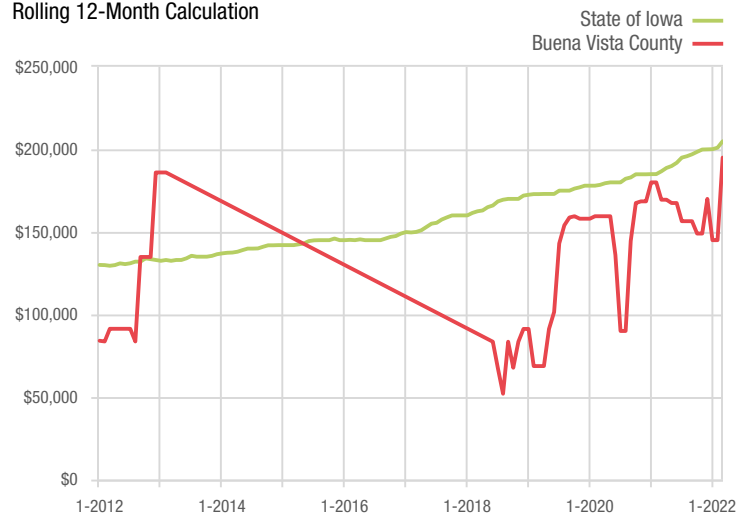
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.