

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

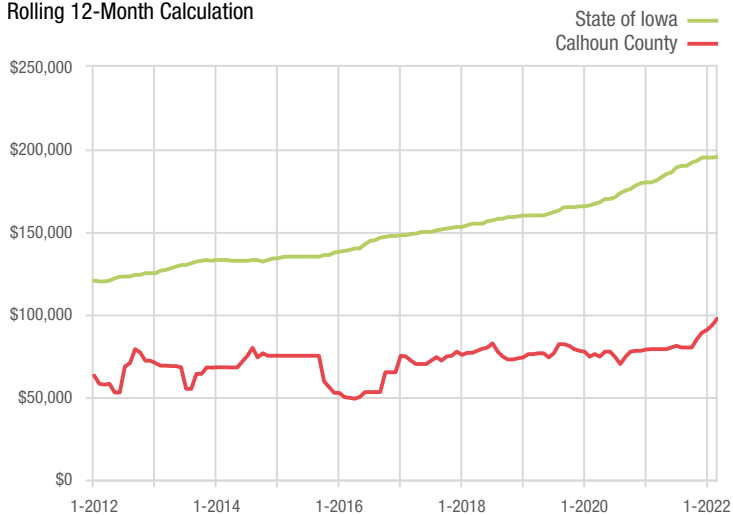
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	11	6	- 45.5%	18	19	+ 5.6%
Pending Sales	9	2	- 77.8%	18	15	- 16.7%
Closed Sales	4	5	+ 25.0%	16	16	0.0%
Days on Market Until Sale	168	63	- 62.5%	113	71	- 37.2%
Median Sales Price*	\$67,500	<b>\$125,000</b>	+ 85.2%	\$78,500	<b>\$125,000</b>	+ 59.2%
Average Sales Price*	\$70,500	<b>\$109,080</b>	+ 54.7%	\$85,744	<b>\$112,056</b>	+ 30.7%
Percent of List Price Received*	91.2%	<b>92.8%</b>	+ 1.8%	93.4%	<b>93.8%</b>	+ 0.4%
Inventory of Homes for Sale	20	20	0.0%	—	—	—
Months Supply of Inventory	2.9	3.1	+ 6.9%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

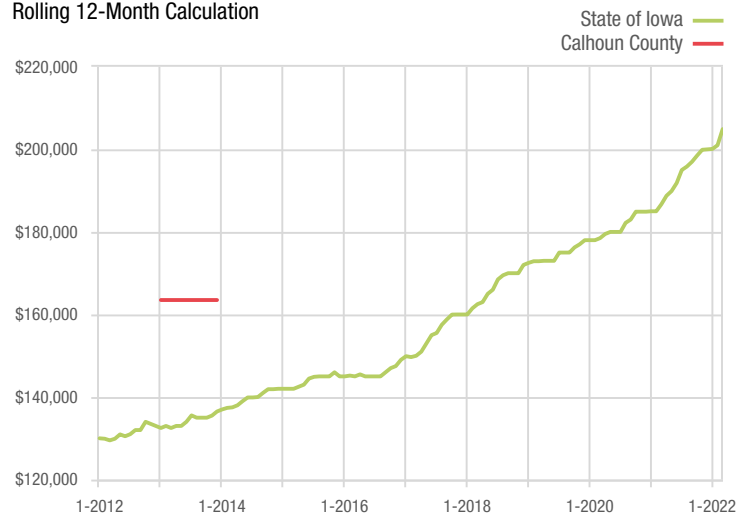
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.