

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Clinton County

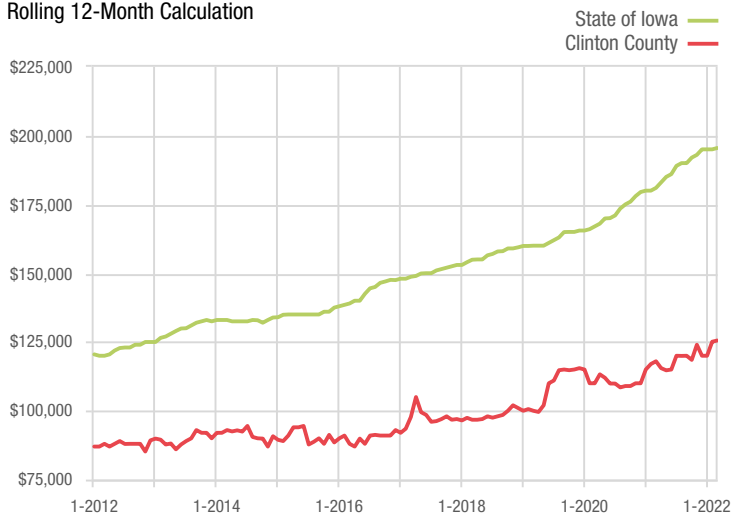
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	41	54	+ 31.7%	123	141	+ 14.6%
Pending Sales	50	53	+ 6.0%	147	153	+ 4.1%
Closed Sales	48	51	+ 6.3%	115	132	+ 14.8%
Days on Market Until Sale	59	31	- 47.5%	59	39	- 33.9%
Median Sales Price*	\$103,250	\$115,000	+ 11.4%	\$102,600	\$129,900	+ 26.6%
Average Sales Price*	\$122,625	\$126,855	+ 3.4%	\$122,980	\$152,839	+ 24.3%
Percent of List Price Received*	95.7%	96.4%	+ 0.7%	96.3%	96.3%	0.0%
Inventory of Homes for Sale	76	74	- 2.6%	—	—	—
Months Supply of Inventory	1.6	1.4	- 12.5%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	5	1	- 80.0%	5	9	+ 80.0%
Pending Sales	5	2	- 60.0%	11	5	- 54.5%
Closed Sales	4	1	- 75.0%	7	4	- 42.9%
Days on Market Until Sale	128	3	- 97.7%	102	6	- 94.1%
Median Sales Price*	\$95,000	\$225,000	+ 136.8%	\$98,000	\$172,450	+ 76.0%
Average Sales Price*	\$118,750	\$225,000	+ 89.5%	\$115,000	\$170,975	+ 48.7%
Percent of List Price Received*	101.3%	104.7%	+ 3.4%	100.1%	99.6%	- 0.5%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.1	1.7	+ 54.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

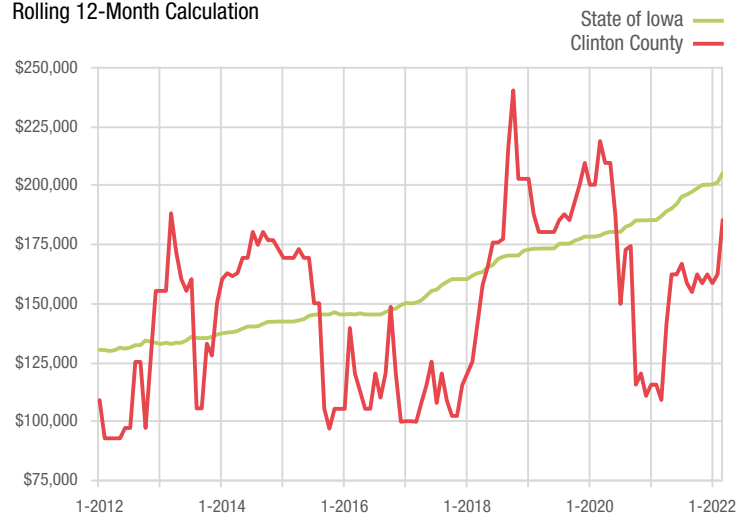
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.