

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Dallas County

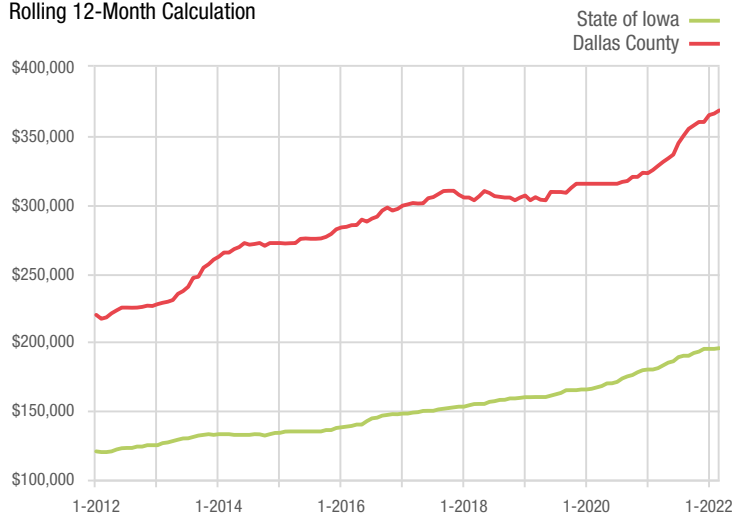
| Single-Family Detached | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 3-2021 | Thru 3-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 259 | 211 | - 18.5% | 592 | 554 | - 6.4% |
| Pending Sales | 163 | 160 | - 1.8% | 404 | 384 | - 5.0% |
| Closed Sales | 154 | 154 | 0.0% | 376 | 378 | + 0.5% |
| Days on Market Until Sale | 53 | 60 | + 13.2% | 52 | 54 | + 3.8% |
| Median Sales Price* | \$333,108 | \$379,676 | + 14.0% | \$329,995 | \$384,552 | + 16.5% |
| Average Sales Price* | \$361,848 | \$408,605 | + 12.9% | \$356,451 | \$408,638 | + 14.6% |
| Percent of List Price Received* | 99.5% | 101.0% | + 1.5% | 99.8% | 100.6% | + 0.8% |
| Inventory of Homes for Sale | 750 | 726 | - 3.2% | — | — | — |
| Months Supply of Inventory | 4.3 | 4.0 | - 7.0% | — | — | — |

| Townhouse-Condo | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 3-2021 | Thru 3-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 63 | 69 | + 9.5% | 188 | 219 | + 16.5% |
| Pending Sales | 43 | 63 | + 46.5% | 131 | 146 | + 11.5% |
| Closed Sales | 45 | 58 | + 28.9% | 123 | 157 | + 27.6% |
| Days on Market Until Sale | 73 | 42 | - 42.5% | 66 | 42 | - 36.4% |
| Median Sales Price* | \$196,000 | \$245,495 | + 25.3% | \$199,900 | \$235,000 | + 17.6% |
| Average Sales Price* | \$214,657 | \$249,748 | + 16.3% | \$210,348 | \$241,063 | + 14.6% |
| Percent of List Price Received* | 99.1% | 99.9% | + 0.8% | 99.0% | 99.5% | + 0.5% |
| Inventory of Homes for Sale | 231 | 208 | - 10.0% | — | — | — |
| Months Supply of Inventory | 4.2 | 3.3 | - 21.4% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

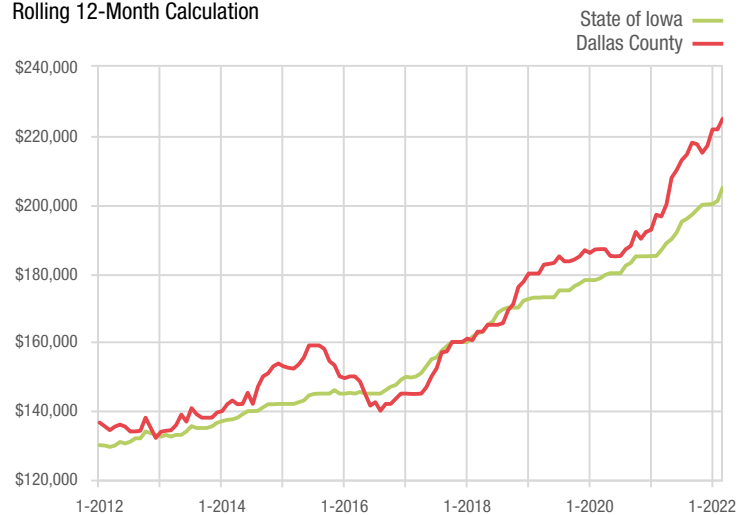
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.