

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Floyd County

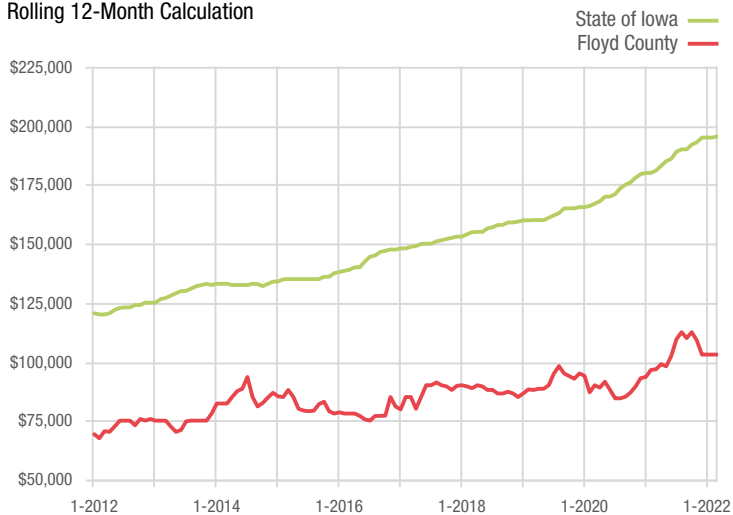
| Single-Family Detached | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 3-2021 | Thru 3-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 15 | 22 | + 46.7% | 35 | 34 | - 2.9% |
| Pending Sales | 18 | 17 | - 5.6% | 45 | 36 | - 20.0% |
| Closed Sales | 15 | 8 | - 46.7% | 43 | 26 | - 39.5% |
| Days on Market Until Sale | 133 | 76 | - 42.9% | 85 | 61 | - 28.2% |
| Median Sales Price* | \$98,000 | \$88,950 | - 9.2% | \$116,000 | \$101,250 | - 12.7% |
| Average Sales Price* | \$115,093 | \$103,425 | - 10.1% | \$116,869 | \$123,988 | + 6.1% |
| Percent of List Price Received* | 98.2% | 96.8% | - 1.4% | 96.8% | 96.0% | - 0.8% |
| Inventory of Homes for Sale | 20 | 19 | - 5.0% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.3 | + 18.2% | — | — | — |

| Townhouse-Condo | March | | | Year to Date | | |
|---------------------------------|-------|------------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 3-2021 | Thru 3-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 4 | 4 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.0 | 0.0% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

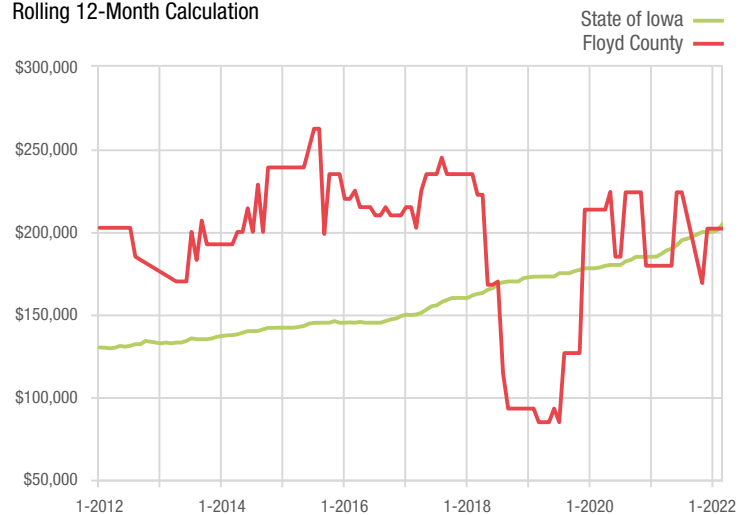
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.