

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

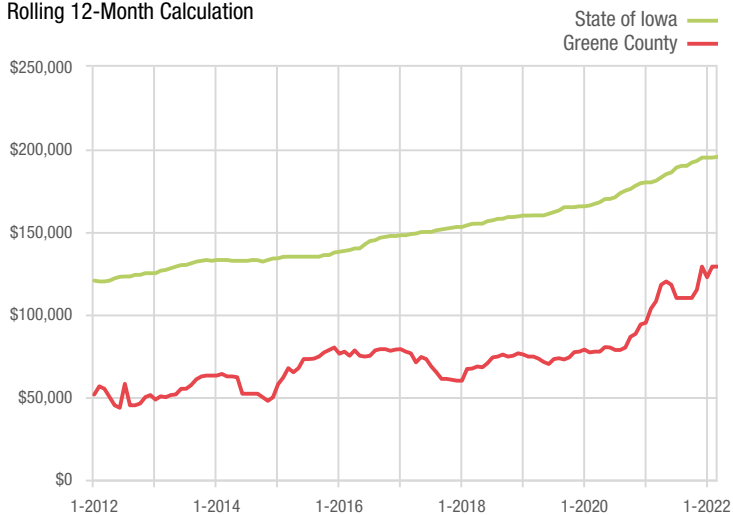
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	6	6	0.0%	17	15	- 11.8%
Pending Sales	9	6	- 33.3%	19	16	- 15.8%
Closed Sales	8	4	- 50.0%	18	16	- 11.1%
Days on Market Until Sale	66	51	- 22.7%	75	37	- 50.7%
Median Sales Price*	\$155,200	\$135,000	- 13.0%	\$138,500	\$134,000	- 3.2%
Average Sales Price*	\$141,675	\$128,749	- 9.1%	\$125,675	\$146,969	+ 16.9%
Percent of List Price Received*	99.2%	97.9%	- 1.3%	95.9%	93.3%	- 2.7%
Inventory of Homes for Sale	10	7	- 30.0%	—	—	—
Months Supply of Inventory	1.8	1.0	- 44.4%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

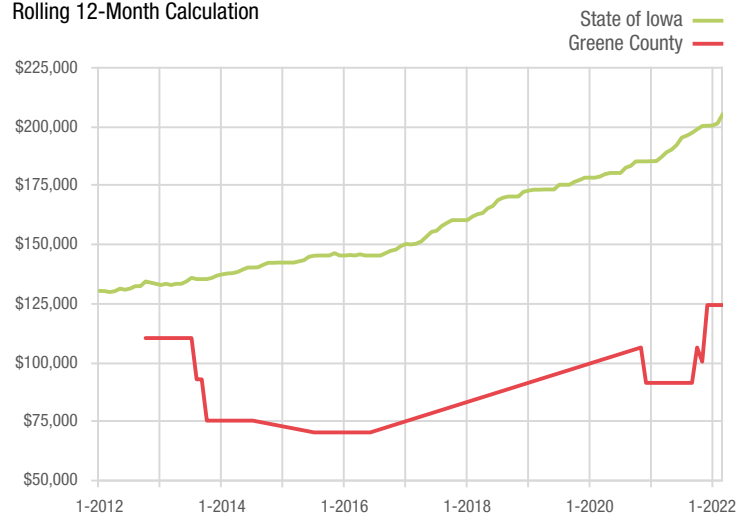
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.