

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Guthrie County

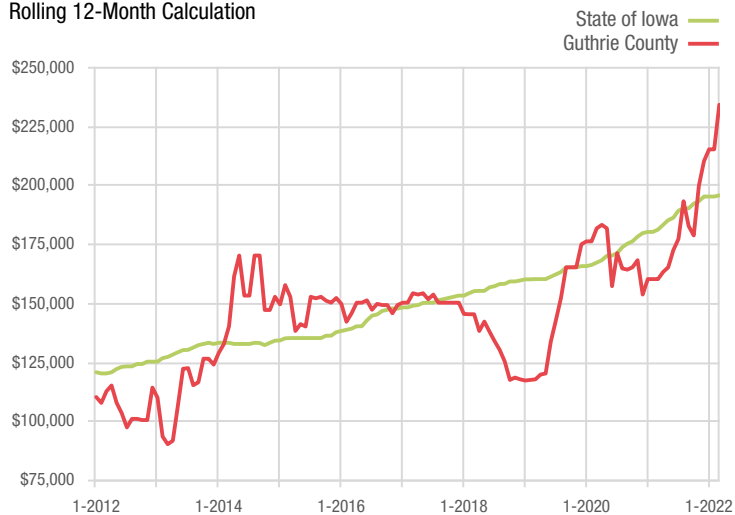
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	12	13	+ 8.3%	35	27	- 22.9%
Pending Sales	13	19	+ 46.2%	30	41	+ 36.7%
Closed Sales	12	16	+ 33.3%	29	36	+ 24.1%
Days on Market Until Sale	31	69	+ 122.6%	54	50	- 7.4%
Median Sales Price*	\$119,000	\$216,419	+ 81.9%	\$165,000	\$234,496	+ 42.1%
Average Sales Price*	\$257,533	\$328,844	+ 27.7%	\$286,178	\$343,047	+ 19.9%
Percent of List Price Received*	96.4%	98.6%	+ 2.3%	97.5%	98.6%	+ 1.1%
Inventory of Homes for Sale	36	29	- 19.4%	—	—	—
Months Supply of Inventory	2.4	1.9	- 20.8%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	1	—	0	2	—
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	190	—	—	256	—	—
Median Sales Price*	\$173,000	—	—	\$192,500	—	—
Average Sales Price*	\$173,000	—	—	\$228,500	—	—
Percent of List Price Received*	93.1%	—	—	95.4%	—	—
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.3	1.3	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

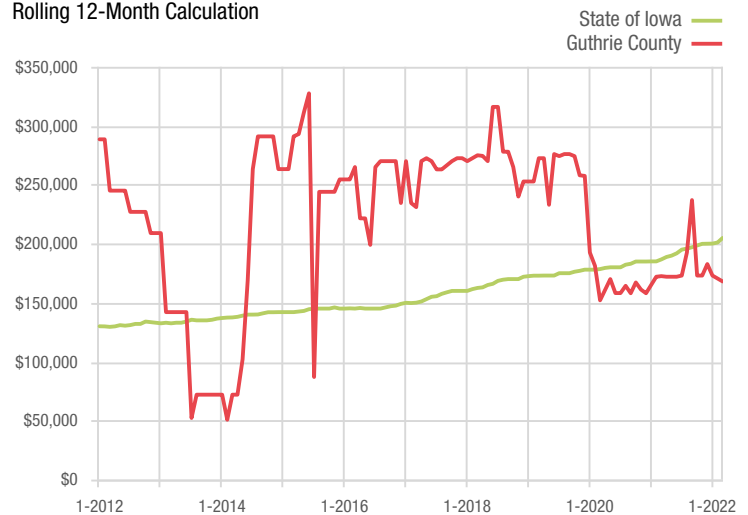
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.