

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

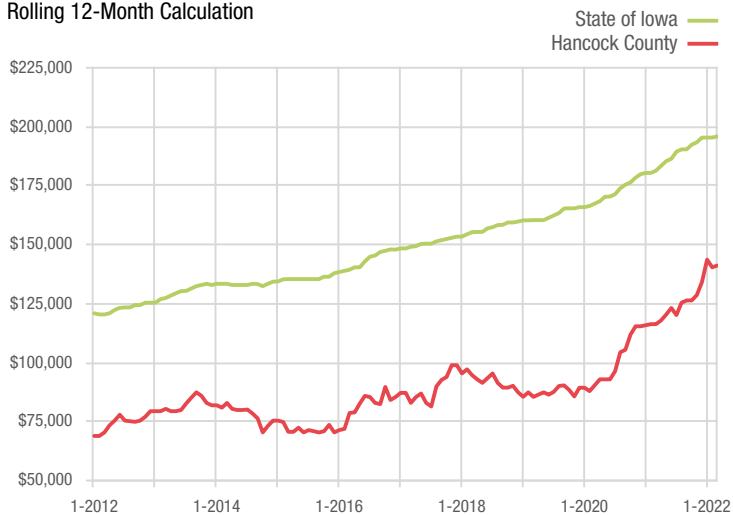
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	22	24	+ 9.1%	41	52	+ 26.8%
Pending Sales	16	12	- 25.0%	34	45	+ 32.4%
Closed Sales	17	14	- 17.6%	32	32	0.0%
Days on Market Until Sale	109	97	- 11.0%	90	82	- 8.9%
Median Sales Price*	\$100,000	\$147,750	+ 47.8%	\$98,500	\$152,500	+ 54.8%
Average Sales Price*	\$149,741	\$149,743	+ 0.0%	\$134,777	\$140,259	+ 4.1%
Percent of List Price Received*	90.3%	94.2%	+ 4.3%	91.9%	94.6%	+ 2.9%
Inventory of Homes for Sale	41	50	+ 22.0%	—	—	—
Months Supply of Inventory	2.7	3.2	+ 18.5%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

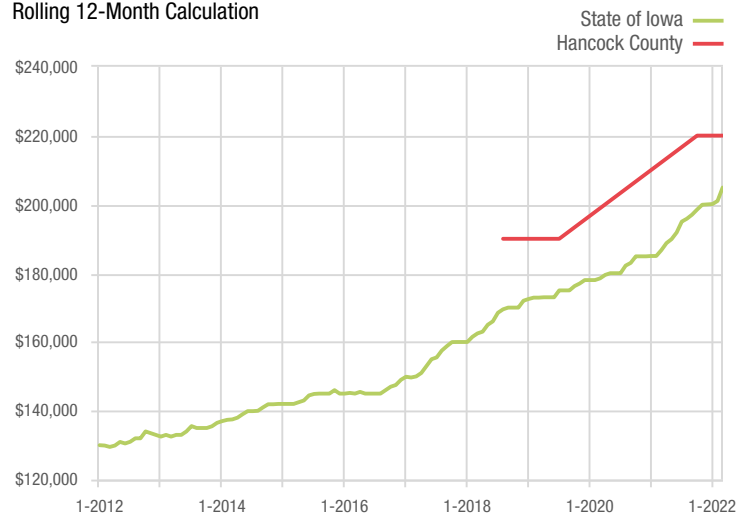
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.