

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

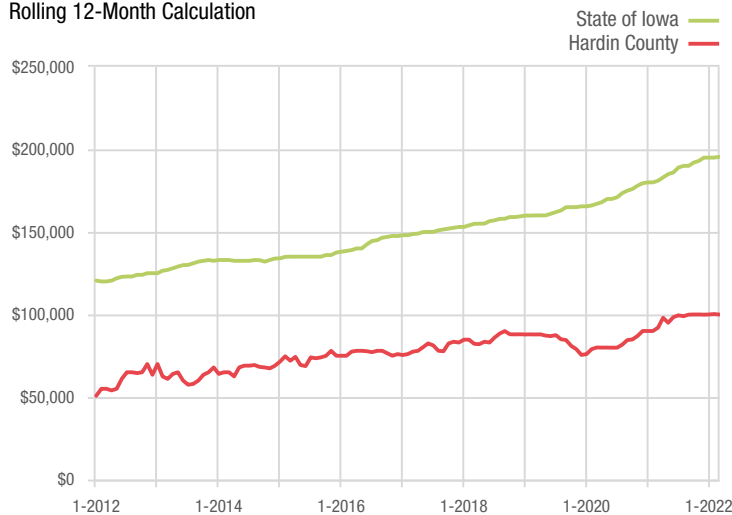
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	27	32	+ 18.5%	55	71	+ 29.1%
Pending Sales	28	17	- 39.3%	66	48	- 27.3%
Closed Sales	16	18	+ 12.5%	44	51	+ 15.9%
Days on Market Until Sale	115	50	- 56.5%	87	46	- 47.1%
Median Sales Price*	\$121,250	\$99,950	- 17.6%	\$94,500	\$99,900	+ 5.7%
Average Sales Price*	\$101,275	\$128,439	+ 26.8%	\$98,830	\$119,496	+ 20.9%
Percent of List Price Received*	97.2%	97.9%	+ 0.7%	95.2%	94.7%	- 0.5%
Inventory of Homes for Sale	40	32	- 20.0%	—	—	—
Months Supply of Inventory	1.9	1.6	- 15.8%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

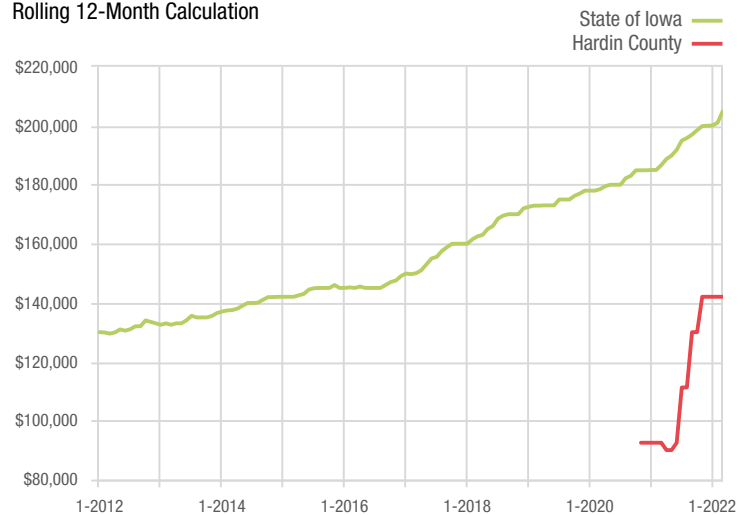
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.