

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Henry County

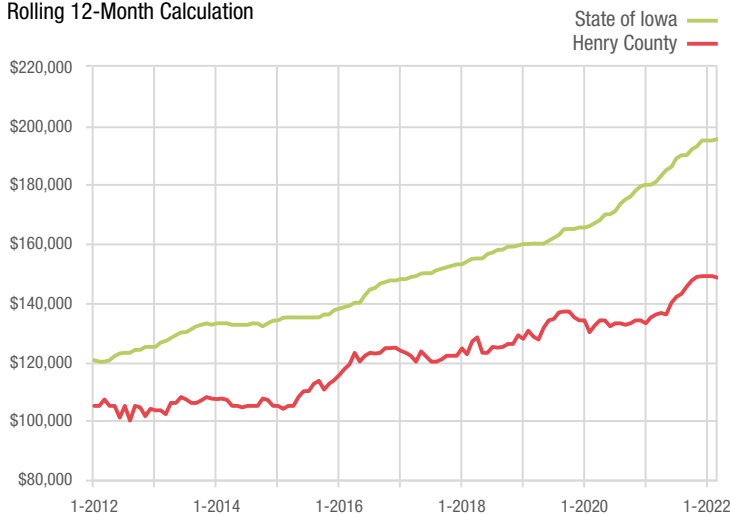
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	57	54	- 5.3%	129	117	- 9.3%
Pending Sales	52	60	+ 15.4%	136	137	+ 0.7%
Closed Sales	44	47	+ 6.8%	112	124	+ 10.7%
Days on Market Until Sale	59	31	- 47.5%	65	35	- 46.2%
Median Sales Price*	\$149,000	\$139,700	- 6.2%	\$133,000	\$131,988	- 0.8%
Average Sales Price*	\$161,827	\$183,085	+ 13.1%	\$146,912	\$153,150	+ 4.2%
Percent of List Price Received*	94.2%	98.4%	+ 4.5%	94.5%	97.6%	+ 3.3%
Inventory of Homes for Sale	54	42	- 22.2%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	1	—	4	1	- 75.0%
Pending Sales	3	1	- 66.7%	5	2	- 60.0%
Closed Sales	2	0	- 100.0%	5	1	- 80.0%
Days on Market Until Sale	141	—	—	59	20	- 66.1%
Median Sales Price*	\$100,000	—	—	\$140,000	\$150,000	+ 7.1%
Average Sales Price*	\$100,000	—	—	\$115,100	\$150,000	+ 30.3%
Percent of List Price Received*	94.5%	—	—	98.0%	100.0%	+ 2.0%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

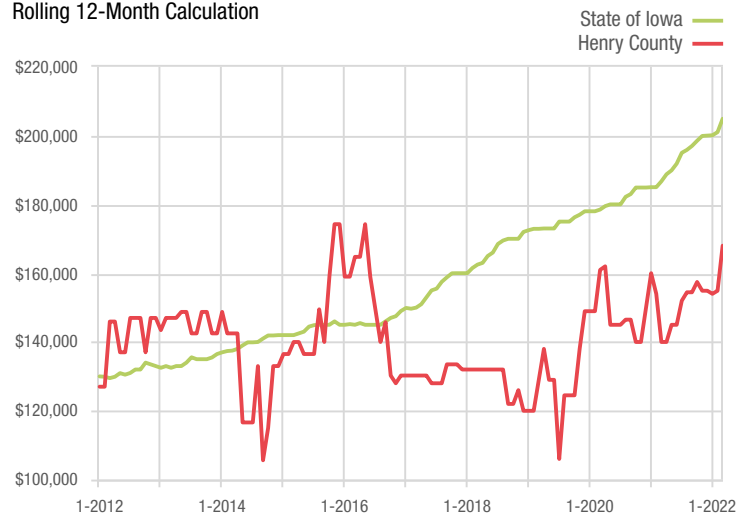
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.