

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Iowa County

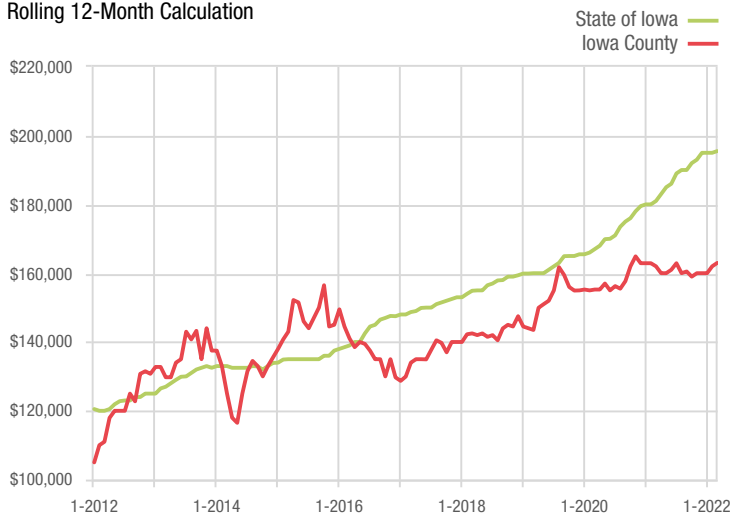
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	22	19	- 13.6%	41	48	+ 17.1%
Pending Sales	21	9	- 57.1%	39	36	- 7.7%
Closed Sales	13	13	0.0%	33	39	+ 18.2%
Days on Market Until Sale	75	25	- 66.7%	72	28	- 61.1%
Median Sales Price*	\$155,000	\$170,000	+ 9.7%	\$152,500	\$164,000	+ 7.5%
Average Sales Price*	\$201,473	\$193,308	- 4.1%	\$169,383	\$185,308	+ 9.4%
Percent of List Price Received*	95.9%	98.9%	+ 3.1%	97.2%	98.3%	+ 1.1%
Inventory of Homes for Sale	15	25	+ 66.7%	—	—	—
Months Supply of Inventory	0.8	2.0	+ 150.0%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	1	—	1	3	+ 200.0%
Pending Sales	0	1	—	1	2	+ 100.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	4	—	70	2	- 97.1%
Median Sales Price*	—	\$220,000	—	\$151,500	\$227,500	+ 50.2%
Average Sales Price*	—	\$220,000	—	\$151,500	\$227,500	+ 50.2%
Percent of List Price Received*	—	97.8%	—	95.5%	98.9%	+ 3.6%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.3	0.7	- 46.2%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

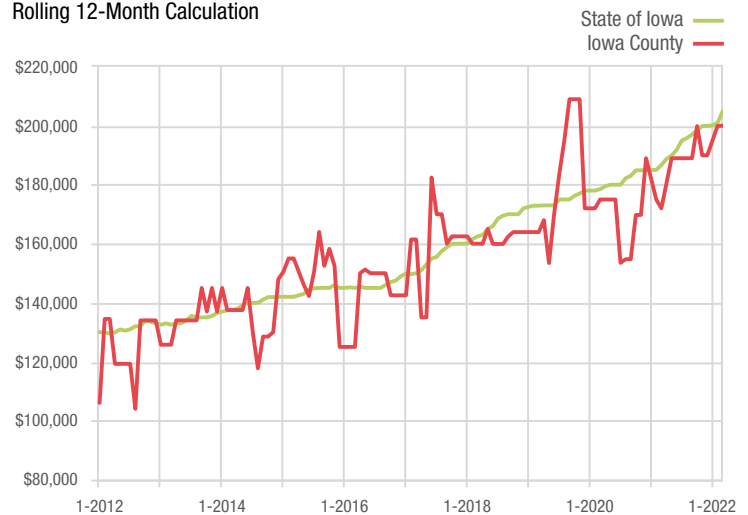
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.