

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

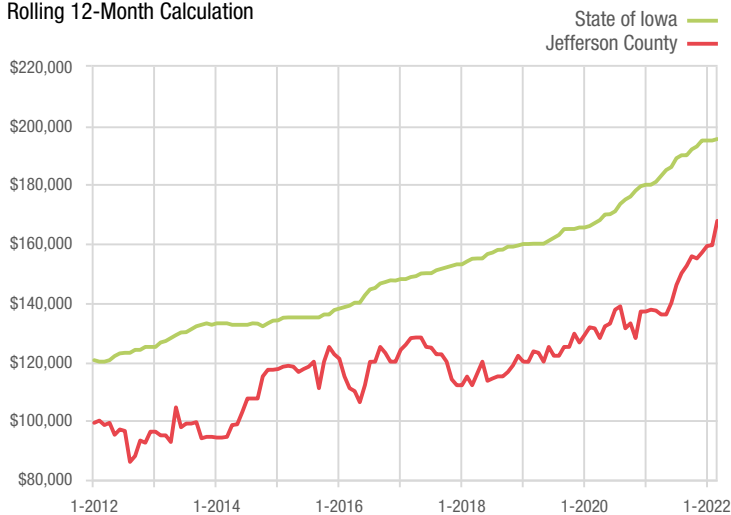
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	17	29	+ 70.6%	41	57	+ 39.0%
Pending Sales	18	15	- 16.7%	38	42	+ 10.5%
Closed Sales	12	19	+ 58.3%	29	40	+ 37.9%
Days on Market Until Sale	57	77	+ 35.1%	83	66	- 20.5%
Median Sales Price*	\$127,450	\$220,000	+ 72.6%	\$135,000	\$201,000	+ 48.9%
Average Sales Price*	\$148,783	\$221,020	+ 48.6%	\$166,299	\$205,815	+ 23.8%
Percent of List Price Received*	97.5%	95.8%	- 1.7%	96.2%	96.3%	+ 0.1%
Inventory of Homes for Sale	36	41	+ 13.9%	—	—	—
Months Supply of Inventory	2.4	2.3	- 4.2%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	1	0	- 100.0%	3	3	0.0%
Pending Sales	2	2	0.0%	2	2	0.0%
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	157	—
Median Sales Price*	—	—	—	—	\$235,000	—
Average Sales Price*	—	—	—	—	\$235,000	—
Percent of List Price Received*	—	—	—	—	94.6%	—
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

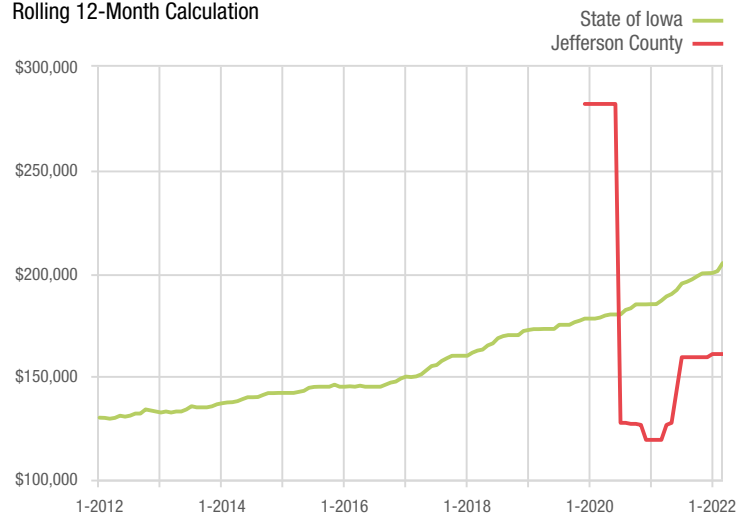
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.