

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

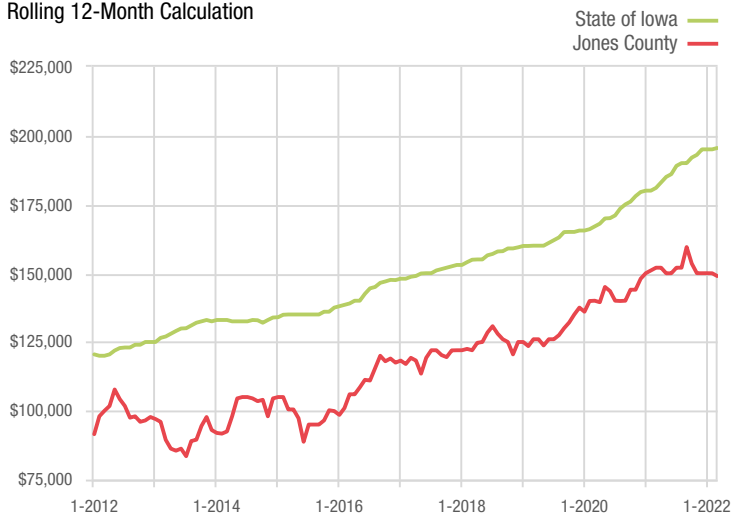
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	18	23	+ 27.8%	37	43	+ 16.2%
Pending Sales	16	20	+ 25.0%	38	42	+ 10.5%
Closed Sales	8	15	+ 87.5%	36	31	- 13.9%
Days on Market Until Sale	24	26	+ 8.3%	49	30	- 38.8%
Median Sales Price*	\$158,825	\$140,000	- 11.9%	\$159,000	\$155,000	- 2.5%
Average Sales Price*	\$186,131	\$138,450	- 25.6%	\$177,481	\$164,515	- 7.3%
Percent of List Price Received*	96.9%	96.4%	- 0.5%	98.8%	96.3%	- 2.5%
Inventory of Homes for Sale	15	14	- 6.7%	—	—	—
Months Supply of Inventory	0.9	1.0	+ 11.1%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	2	3	+ 50.0%
Pending Sales	1	0	- 100.0%	3	2	- 33.3%
Closed Sales	0	1	—	2	3	+ 50.0%
Days on Market Until Sale	—	93	—	4	81	+ 1,925.0%
Median Sales Price*	—	\$249,949	—	\$287,000	\$213,000	- 25.8%
Average Sales Price*	—	\$249,949	—	\$287,000	\$195,650	- 31.8%
Percent of List Price Received*	—	100.0%	—	98.2%	97.3%	- 0.9%
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	2.5	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

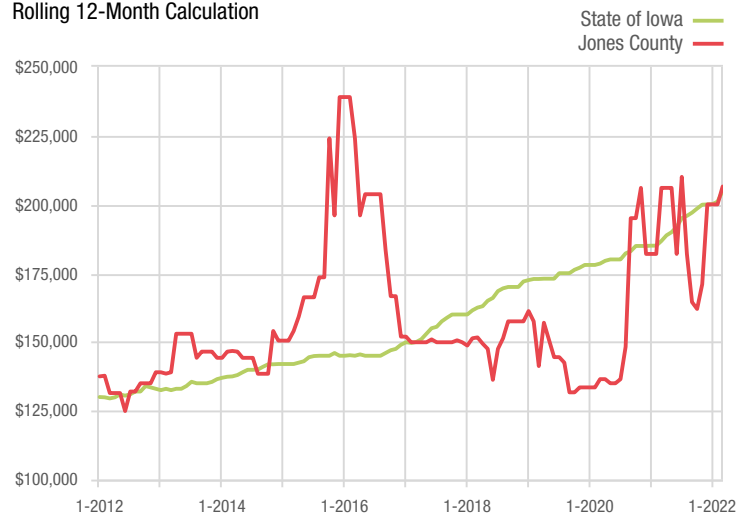
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.