

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

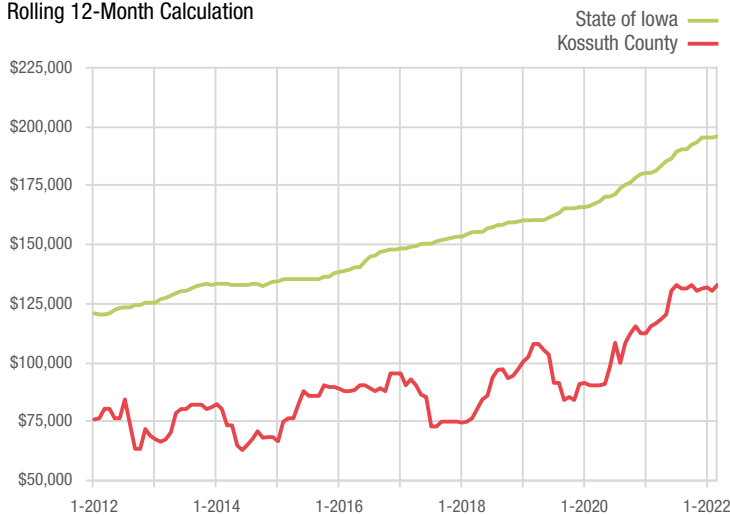
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	40	10	- 75.0%	64	40	- 37.5%
Pending Sales	17	12	- 29.4%	34	29	- 14.7%
Closed Sales	9	11	+ 22.2%	25	30	+ 20.0%
Days on Market Until Sale	138	70	- 49.3%	121	84	- 30.6%
Median Sales Price*	\$100,000	\$245,000	+ 145.0%	\$147,000	\$162,500	+ 10.5%
Average Sales Price*	\$119,111	\$226,591	+ 90.2%	\$173,836	\$185,140	+ 6.5%
Percent of List Price Received*	92.1%	92.9%	+ 0.9%	92.4%	93.4%	+ 1.1%
Inventory of Homes for Sale	60	31	- 48.3%	—	—	—
Months Supply of Inventory	4.5	2.3	- 48.9%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	1	1	0.0%	2	1	- 50.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	48	—	—	48	—	—
Median Sales Price*	\$137,500	—	—	\$137,500	—	—
Average Sales Price*	\$137,500	—	—	\$137,500	—	—
Percent of List Price Received*	92.3%	—	—	92.3%	—	—
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	2.7	1.0	- 63.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

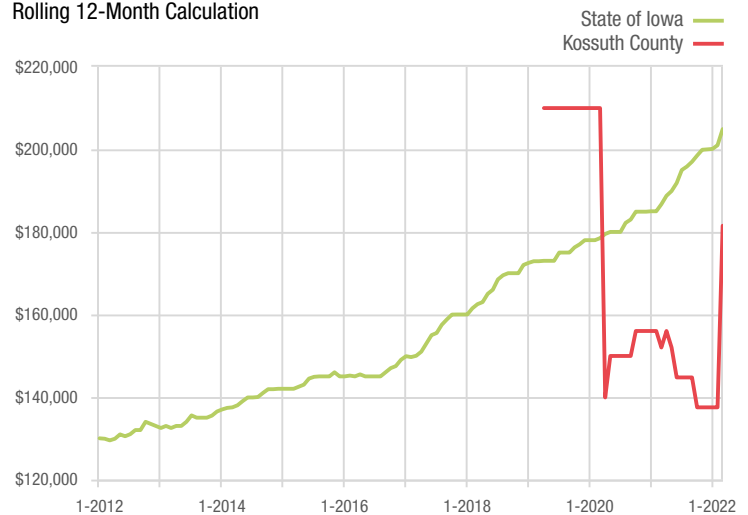
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.