

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

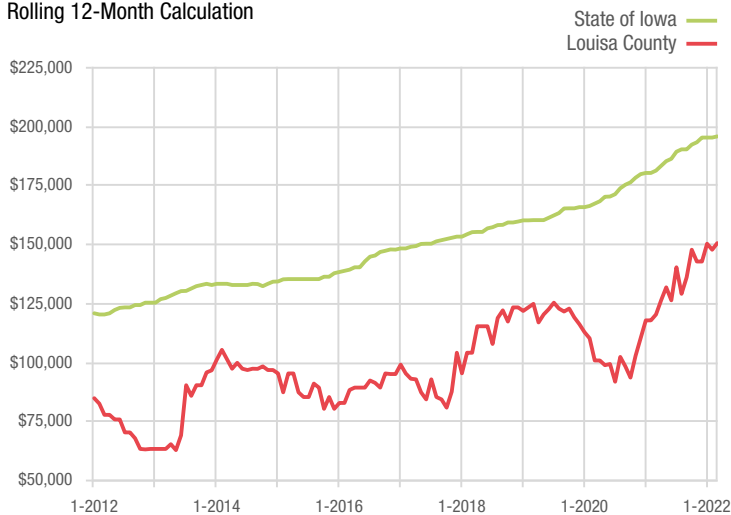
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	11	3	- 72.7%	26	22	- 15.4%
Pending Sales	5	10	+ 100.0%	12	26	+ 116.7%
Closed Sales	3	5	+ 66.7%	11	11	0.0%
Days on Market Until Sale	67	49	- 26.9%	67	68	+ 1.5%
Median Sales Price*	\$75,000	\$159,000	+ 112.0%	\$87,000	\$159,000	+ 82.8%
Average Sales Price*	\$91,633	\$239,200	+ 161.0%	\$129,400	\$191,773	+ 48.2%
Percent of List Price Received*	96.1%	94.7%	- 1.5%	96.6%	95.9%	- 0.7%
Inventory of Homes for Sale	24	9	- 62.5%	—	—	—
Months Supply of Inventory	3.6	1.2	- 66.7%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

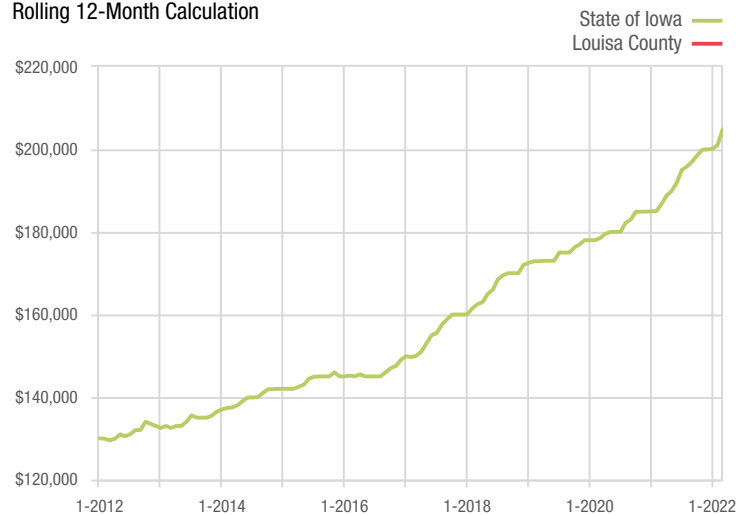
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.