

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

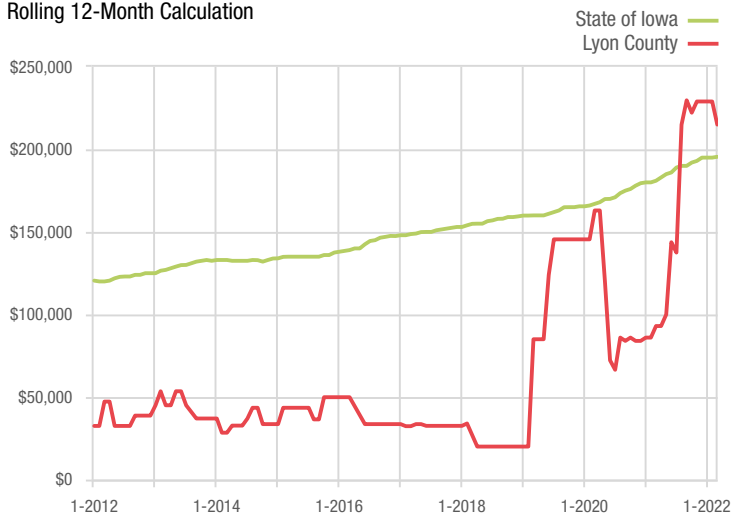
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	1	7	+ 600.0%	6	9	+ 50.0%
Pending Sales	3	7	+ 133.3%	6	11	+ 83.3%
Closed Sales	3	1	- 66.7%	4	2	- 50.0%
Days on Market Until Sale	150	7	- 95.3%	115	36	- 68.7%
Median Sales Price*	\$320,000	\$25,000	- 92.2%	\$214,000	\$16,900	- 92.1%
Average Sales Price*	\$273,000	\$25,000	- 90.8%	\$231,750	\$16,900	- 92.7%
Percent of List Price Received*	96.1%	79.4%	- 17.4%	96.9%	86.0%	- 11.2%
Inventory of Homes for Sale	7	3	- 57.1%	—	—	—
Months Supply of Inventory	2.8	0.7	- 75.0%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	688	1	- 99.9%	688	1	- 99.9%
Median Sales Price*	\$66,900	\$79,000	+ 18.1%	\$66,900	\$79,000	+ 18.1%
Average Sales Price*	\$66,900	\$79,000	+ 18.1%	\$66,900	\$79,000	+ 18.1%
Percent of List Price Received*	91.8%	98.8%	+ 7.6%	91.8%	98.8%	+ 7.6%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

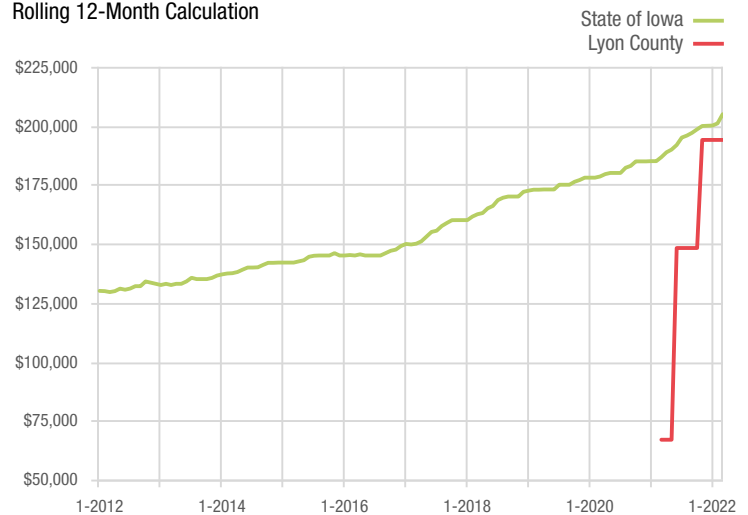
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.