

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Osceola County

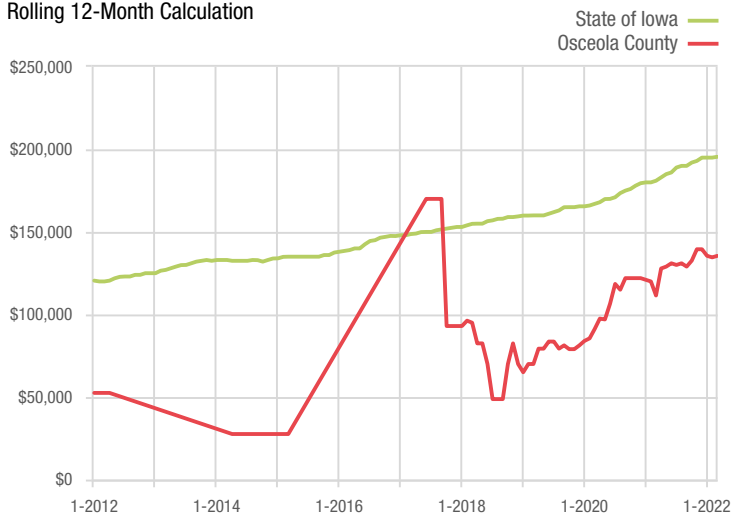
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
<b>Key Metrics</b>						
New Listings	12	10	- 16.7%	17	14	- 17.6%
Pending Sales	12	3	- 75.0%	14	11	- 21.4%
Closed Sales	0	2	—	5	10	+ 100.0%
Days on Market Until Sale	—	44	—	71	74	+ 4.2%
Median Sales Price*	—	\$307,500	—	\$79,900	\$114,000	+ 42.7%
Average Sales Price*	—	\$307,500	—	\$112,480	\$138,700	+ 23.3%
Percent of List Price Received*	—	101.7%	—	93.3%	94.2%	+ 1.0%
Inventory of Homes for Sale	8	13	+ 62.5%	—	—	—
Months Supply of Inventory	1.5	3.7	+ 146.7%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

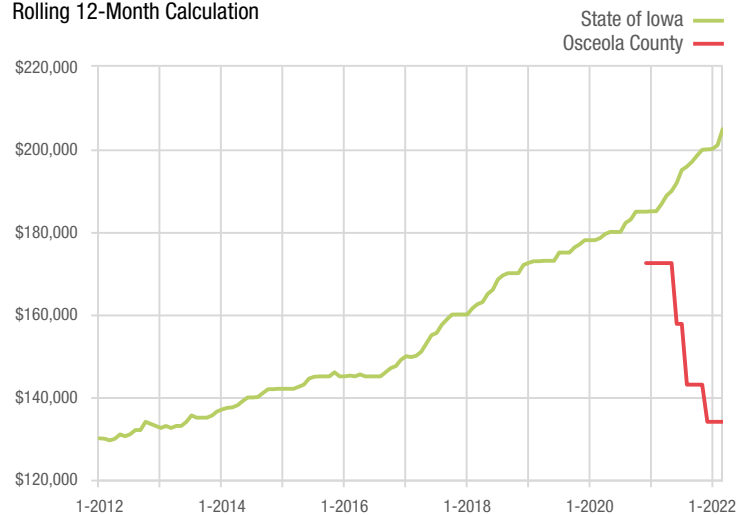
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.