

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

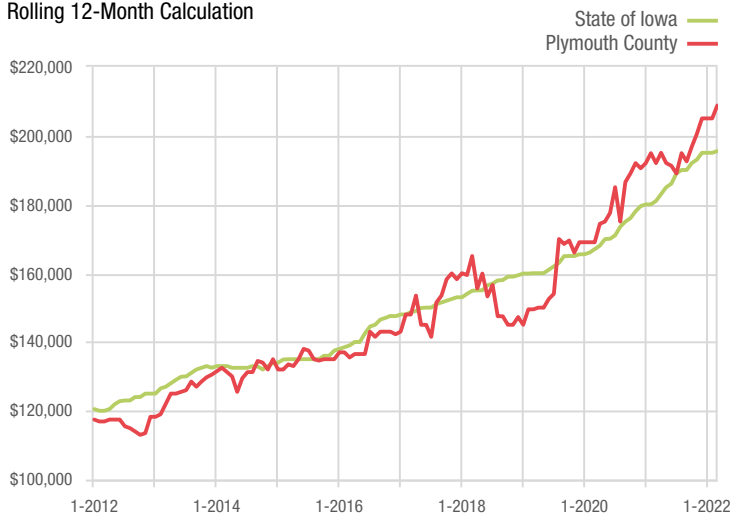
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	28	25	- 10.7%	44	54	+ 22.7%
Pending Sales	26	24	- 7.7%	47	54	+ 14.9%
Closed Sales	13	19	+ 46.2%	44	37	- 15.9%
Days on Market Until Sale	94	22	- 76.6%	58	33	- 43.1%
Median Sales Price*	\$145,000	\$210,000	+ 44.8%	\$178,000	\$206,500	+ 16.0%
Average Sales Price*	\$180,262	\$208,953	+ 15.9%	\$200,798	\$224,402	+ 11.8%
Percent of List Price Received*	96.9%	98.8%	+ 2.0%	97.1%	96.4%	- 0.7%
Inventory of Homes for Sale	22	10	- 54.5%	—	—	—
Months Supply of Inventory	1.1	0.5	- 54.5%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Key Metrics						
New Listings	3	3	0.0%	3	4	+ 33.3%
Pending Sales	2	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	1	—	1	4	+ 300.0%
Days on Market Until Sale	—	7	—	0	82	—
Median Sales Price*	—	\$200,000	—	\$285,000	\$194,750	- 31.7%
Average Sales Price*	—	\$200,000	—	\$285,000	\$191,125	- 32.9%
Percent of List Price Received*	—	95.2%	—	99.0%	98.2%	- 0.8%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	1.5	1.5	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

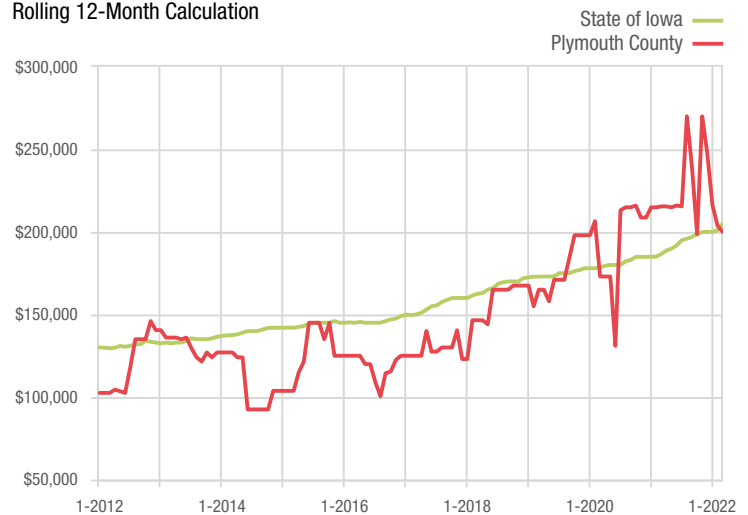
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.