

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

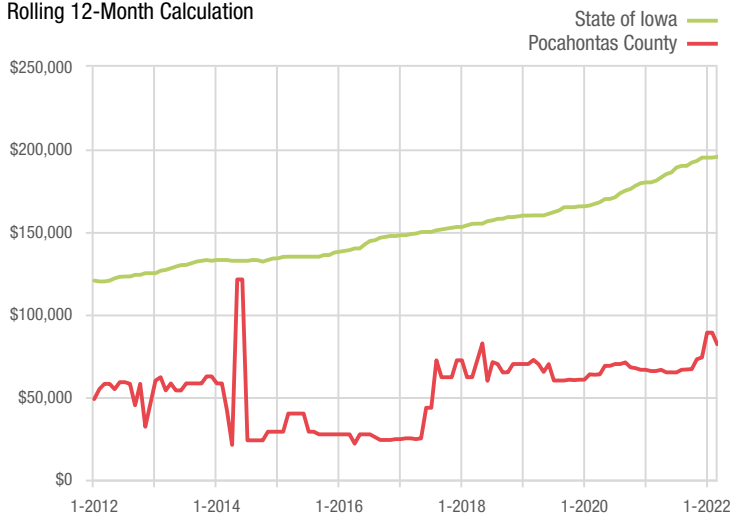
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	3	1	- 66.7%	8	10	+ 25.0%
Pending Sales	4	0	- 100.0%	6	12	+ 100.0%
Closed Sales	2	5	+ 150.0%	8	12	+ 50.0%
Days on Market Until Sale	15	135	+ 800.0%	93	95	+ 2.2%
Median Sales Price*	\$71,750	\$37,450	- 47.8%	\$63,750	\$81,950	+ 28.5%
Average Sales Price*	\$71,750	\$49,550	- 30.9%	\$87,919	\$98,429	+ 12.0%
Percent of List Price Received*	88.1%	92.9%	+ 5.4%	90.7%	91.9%	+ 1.3%
Inventory of Homes for Sale	5	7	+ 40.0%	—	—	—
Months Supply of Inventory	1.1	1.5	+ 36.4%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

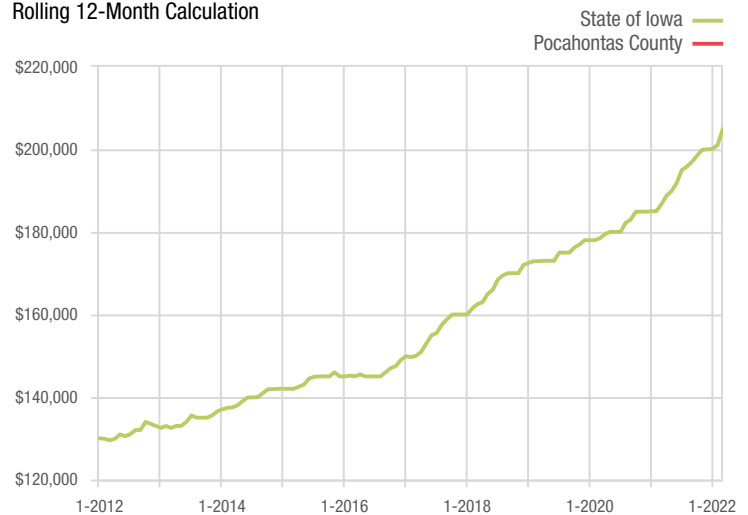
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.