

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pottawattamie County

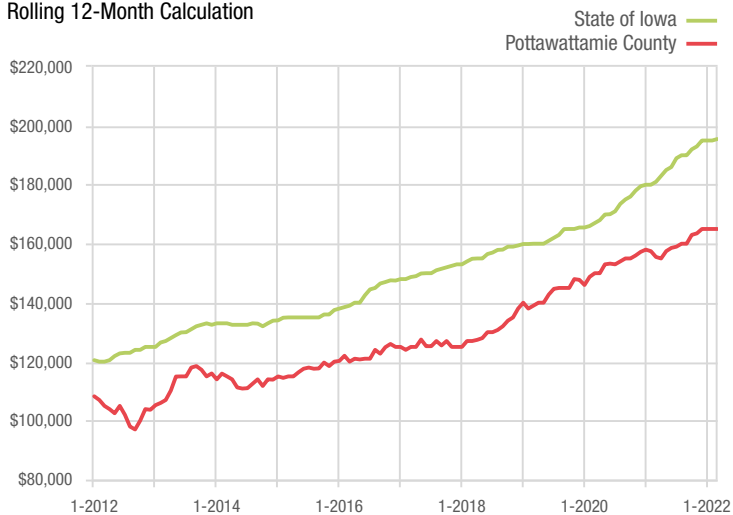
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	117	129	+ 10.3%	271	277	+ 2.2%
Pending Sales	106	106	0.0%	254	250	- 1.6%
Closed Sales	79	76	- 3.8%	225	218	- 3.1%
Days on Market Until Sale	14	10	- 28.6%	20	18	- 10.0%
Median Sales Price*	\$140,000	\$162,500	+ 16.1%	\$145,000	\$150,000	+ 3.4%
Average Sales Price*	\$184,781	\$197,866	+ 7.1%	\$190,524	\$192,622	+ 1.1%
Percent of List Price Received*	100.9%	100.2%	- 0.7%	99.3%	99.0%	- 0.3%
Inventory of Homes for Sale	71	60	- 15.5%	—	—	—
Months Supply of Inventory	0.6	0.5	- 16.7%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	9	1	- 88.9%	17	10	- 41.2%
Pending Sales	9	0	- 100.0%	15	9	- 40.0%
Closed Sales	2	2	0.0%	8	9	+ 12.5%
Days on Market Until Sale	162	2	- 98.8%	77	7	- 90.9%
Median Sales Price*	\$310,000	\$194,750	- 37.2%	\$211,250	\$230,000	+ 8.9%
Average Sales Price*	\$310,000	\$194,750	- 37.2%	\$236,086	\$230,998	- 2.2%
Percent of List Price Received*	94.1%	103.9%	+ 10.4%	97.8%	101.5%	+ 3.8%
Inventory of Homes for Sale	7	4	- 42.9%	—	—	—
Months Supply of Inventory	1.1	0.8	- 27.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

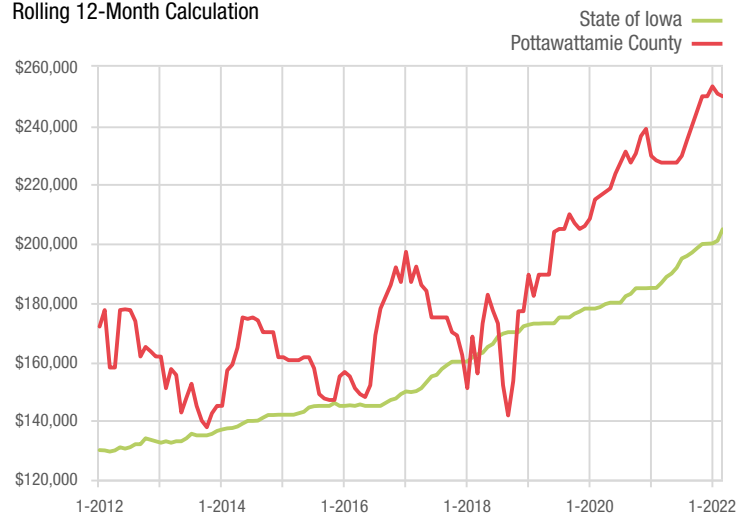
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.