

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

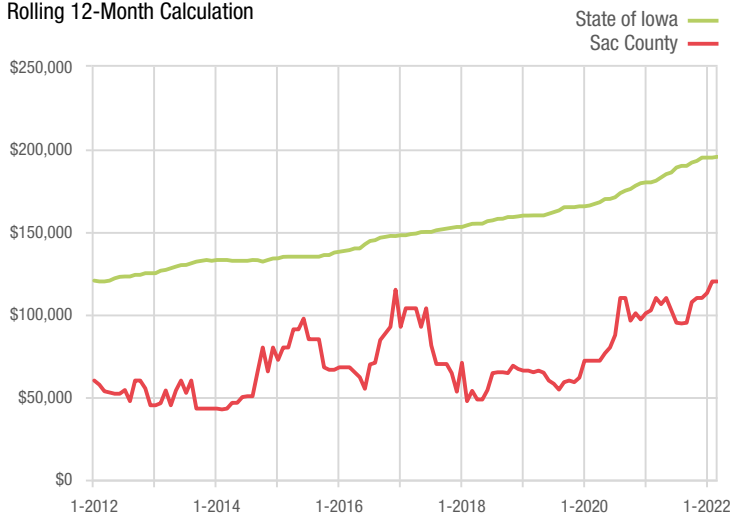
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	4	2	- 50.0%	15	2	- 86.7%
Pending Sales	5	1	- 80.0%	14	6	- 57.1%
Closed Sales	7	3	- 57.1%	14	9	- 35.7%
Days on Market Until Sale	65	60	- 7.7%	100	118	+ 18.0%
Median Sales Price*	\$110,000	\$75,000	- 31.8%	\$100,000	\$152,500	+ 52.5%
Average Sales Price*	\$82,914	\$73,842	- 10.9%	\$94,271	\$181,725	+ 92.8%
Percent of List Price Received*	90.8%	99.1%	+ 9.1%	90.4%	95.8%	+ 6.0%
Inventory of Homes for Sale	9	2	- 77.8%	—	—	—
Months Supply of Inventory	1.4	0.4	- 71.4%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	158	—	—	158	—	—
Median Sales Price*	\$107,000	—	—	\$107,000	—	—
Average Sales Price*	\$107,000	—	—	\$107,000	—	—
Percent of List Price Received*	93.4%	—	—	93.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

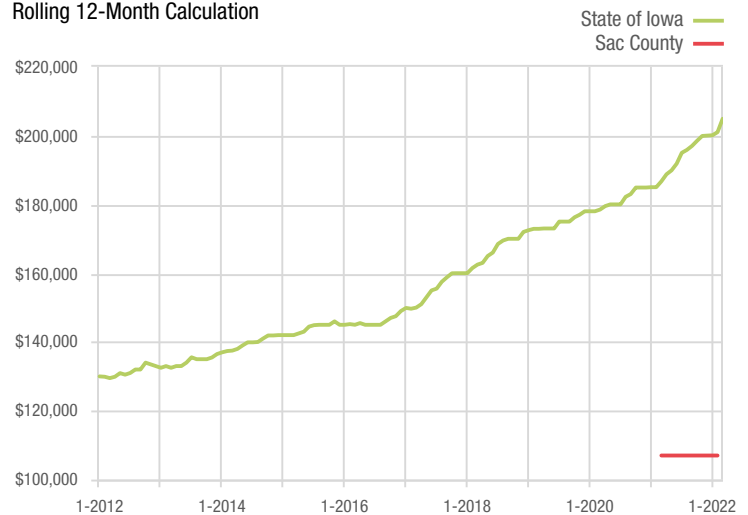
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.