

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Wayne County

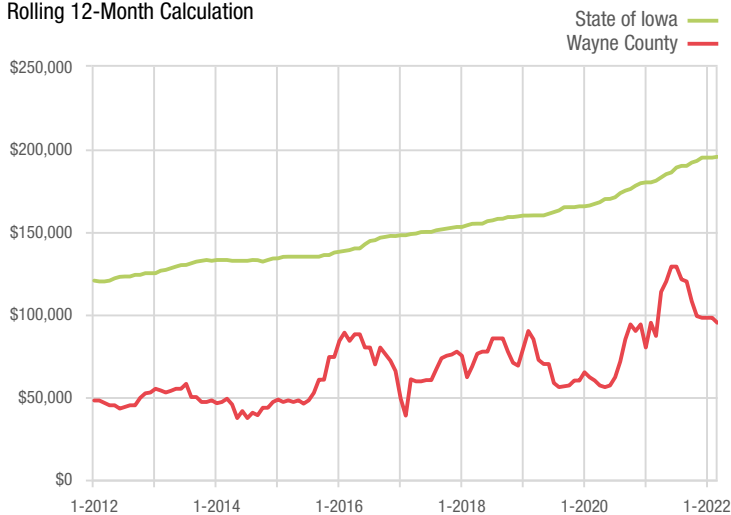
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
<b>Key Metrics</b>						
New Listings	5	10	+ 100.0%	16	15	- 6.3%
Pending Sales	5	8	+ 60.0%	10	13	+ 30.0%
Closed Sales	5	7	+ 40.0%	11	8	- 27.3%
Days on Market Until Sale	42	122	+ 190.5%	60	116	+ 93.3%
Median Sales Price*	\$80,000	\$39,000	- 51.3%	\$83,000	\$42,000	- 49.4%
Average Sales Price*	\$69,880	\$50,144	- 28.2%	\$81,195	\$52,626	- 35.2%
Percent of List Price Received*	83.0%	86.6%	+ 4.3%	88.1%	87.3%	- 0.9%
Inventory of Homes for Sale	18	15	- 16.7%	—	—	—
Months Supply of Inventory	5.0	3.5	- 30.0%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

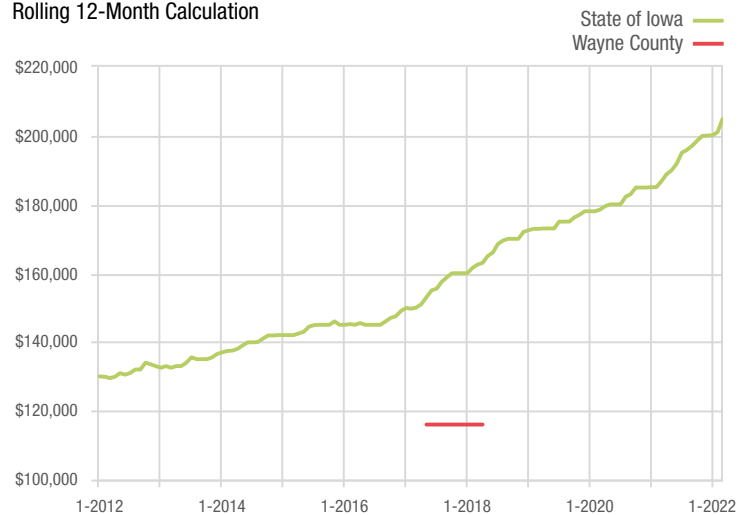
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.