

# Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Webster County

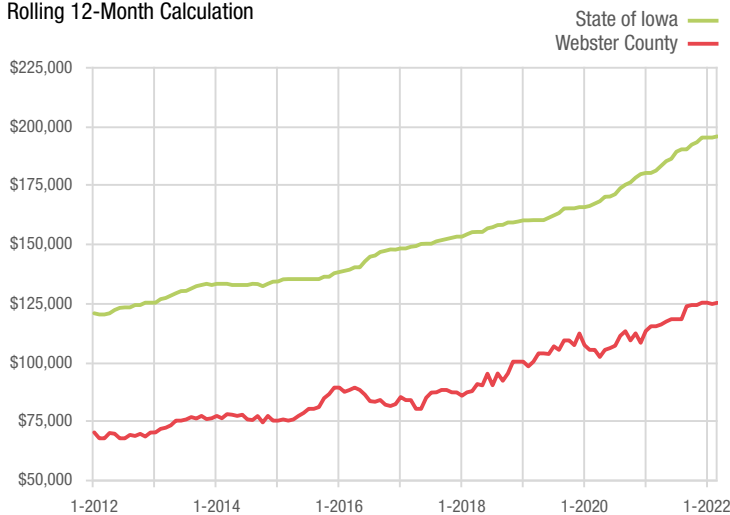
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	48	39	- 18.8%	94	115	+ 22.3%
Pending Sales	42	24	- 42.9%	84	80	- 4.8%
Closed Sales	25	31	+ 24.0%	71	82	+ 15.5%
Days on Market Until Sale	44	48	+ 9.1%	38	49	+ 28.9%
Median Sales Price*	\$99,000	\$119,000	+ 20.2%	\$110,000	\$101,450	- 7.8%
Average Sales Price*	\$115,067	\$155,639	+ 35.3%	\$121,816	\$133,136	+ 9.3%
Percent of List Price Received*	94.9%	94.3%	- 0.6%	94.7%	94.0%	- 0.7%
Inventory of Homes for Sale	67	75	+ 11.9%	—	—	—
Months Supply of Inventory	1.8	2.0	+ 11.1%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	2	1	- 50.0%	3	2	- 33.3%
Pending Sales	0	1	—	2	3	+ 50.0%
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	50	—	—	29	—
Median Sales Price*	—	\$200,000	—	—	\$211,500	—
Average Sales Price*	—	\$200,000	—	—	\$211,500	—
Percent of List Price Received*	—	91.7%	—	—	94.4%	—
Inventory of Homes for Sale	7	1	- 85.7%	—	—	—
Months Supply of Inventory	4.5	0.5	- 88.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

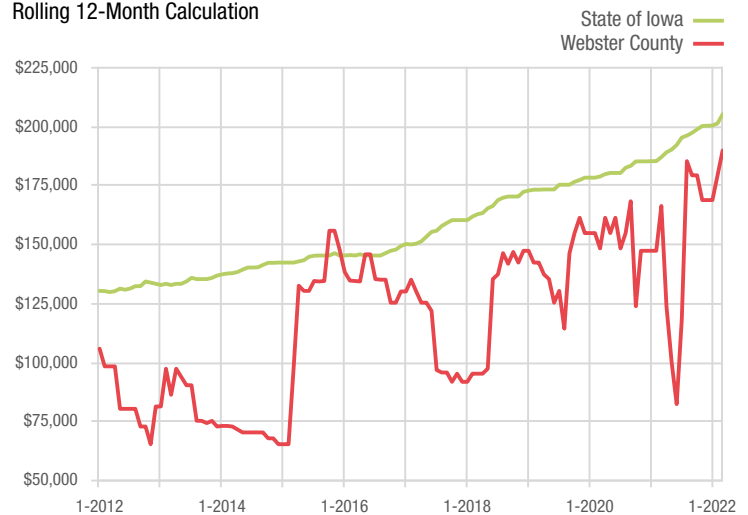
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.