

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

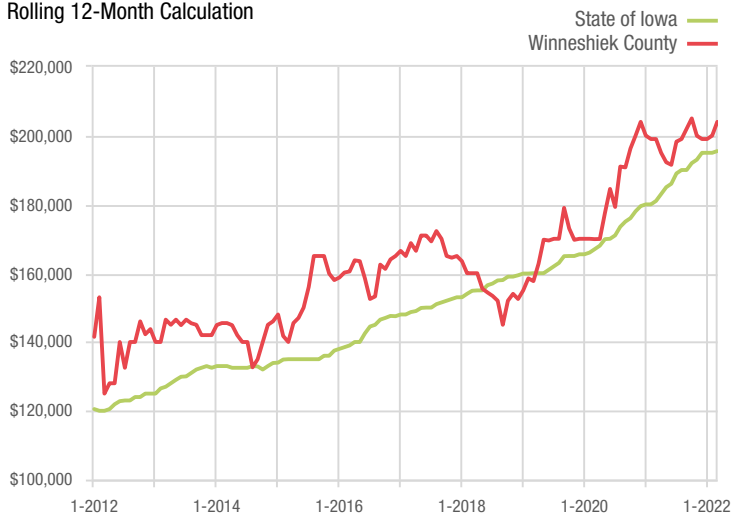
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	26	17	- 34.6%	48	44	- 8.3%
Pending Sales	24	17	- 29.2%	43	48	+ 11.6%
Closed Sales	11	16	+ 45.5%	29	29	0.0%
Days on Market Until Sale	44	30	- 31.8%	50	25	- 50.0%
Median Sales Price*	\$180,000	\$226,500	+ 25.8%	\$165,000	\$215,000	+ 30.3%
Average Sales Price*	\$229,717	\$242,007	+ 5.4%	\$200,100	\$227,163	+ 13.5%
Percent of List Price Received*	95.2%	99.1%	+ 4.1%	95.5%	99.6%	+ 4.3%
Inventory of Homes for Sale	18	5	- 72.2%	—	—	—
Months Supply of Inventory	1.2	0.3	- 75.0%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	1	0	- 100.0%	4	6	+ 50.0%
Pending Sales	5	1	- 80.0%	10	4	- 60.0%
Closed Sales	4	2	- 50.0%	6	4	- 33.3%
Days on Market Until Sale	285	8	- 97.2%	272	15	- 94.5%
Median Sales Price*	\$217,500	\$219,000	+ 0.7%	\$236,500	\$219,000	- 7.4%
Average Sales Price*	\$215,000	\$219,000	+ 1.9%	\$222,167	\$227,625	+ 2.5%
Percent of List Price Received*	97.6%	102.9%	+ 5.4%	96.9%	101.1%	+ 4.3%
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.0	3.7	+ 85.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

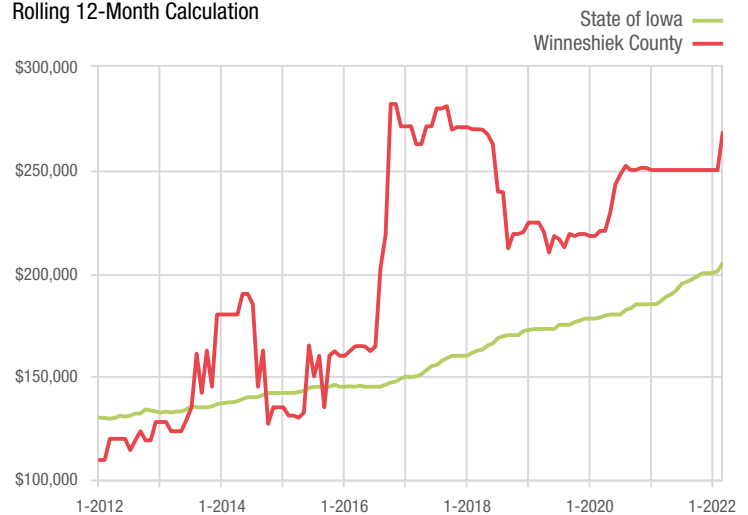
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.