

Local Market Update – March 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

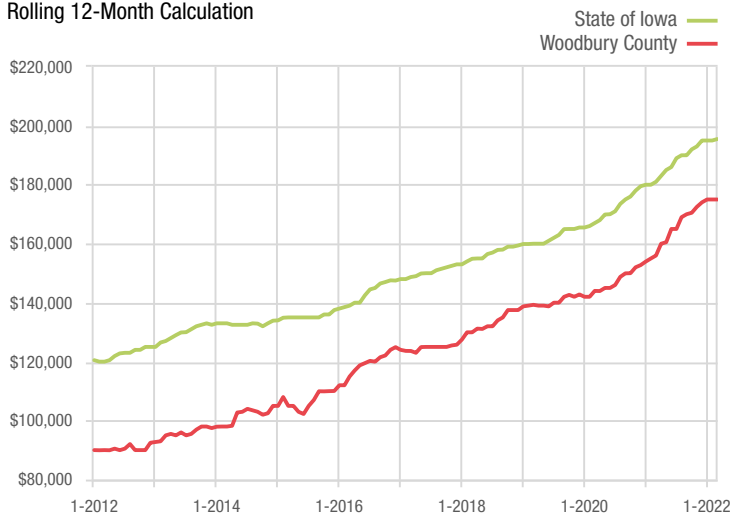
Single-Family Detached	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	113	84	- 25.7%	260	220	- 15.4%
Pending Sales	110	71	- 35.5%	256	224	- 12.5%
Closed Sales	83	80	- 3.6%	228	226	- 0.9%
Days on Market Until Sale	32	37	+ 15.6%	34	32	- 5.9%
Median Sales Price*	\$160,500	\$175,000	+ 9.0%	\$157,250	\$171,000	+ 8.7%
Average Sales Price*	\$174,275	\$205,027	+ 17.6%	\$181,589	\$197,716	+ 8.9%
Percent of List Price Received*	98.7%	99.0%	+ 0.3%	98.3%	98.5%	+ 0.2%
Inventory of Homes for Sale	66	63	- 4.5%	—	—	—
Months Supply of Inventory	0.7	0.6	- 14.3%	—	—	—

Townhouse-Condo	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	11	7	- 36.4%	23	27	+ 17.4%
Pending Sales	15	11	- 26.7%	26	22	- 15.4%
Closed Sales	7	3	- 57.1%	19	16	- 15.8%
Days on Market Until Sale	85	42	- 50.6%	102	34	- 66.7%
Median Sales Price*	\$204,900	\$214,950	+ 4.9%	\$255,000	\$250,000	- 2.0%
Average Sales Price*	\$221,944	\$187,983	- 15.3%	\$242,403	\$229,074	- 5.5%
Percent of List Price Received*	97.8%	100.2%	+ 2.5%	99.6%	100.9%	+ 1.3%
Inventory of Homes for Sale	28	13	- 53.6%	—	—	—
Months Supply of Inventory	3.6	1.5	- 58.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

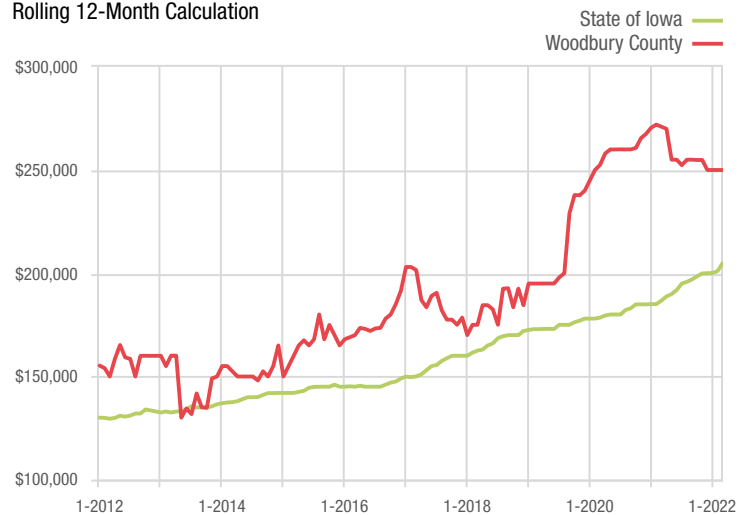
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.