

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Black Hawk County

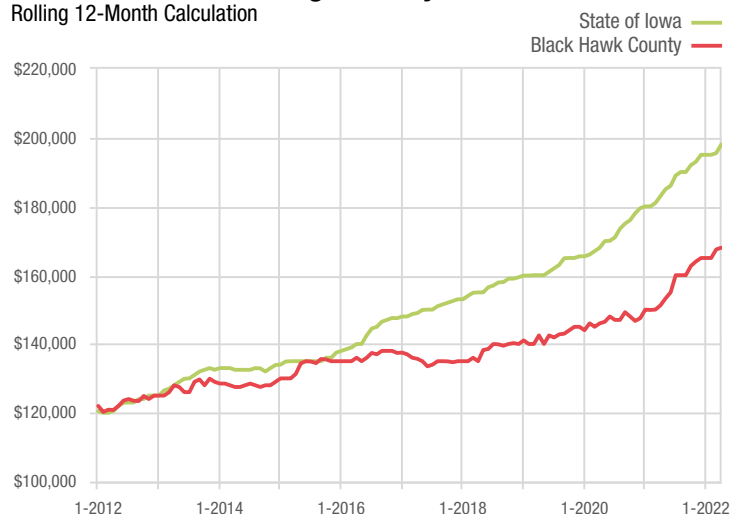
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	213	188	- 11.7%	603	555	- 8.0%
Pending Sales	183	165	- 9.8%	606	543	- 10.4%
Closed Sales	141	124	- 12.1%	482	450	- 6.6%
Days on Market Until Sale	37	19	- 48.6%	41	30	- 26.8%
Median Sales Price*	\$170,000	\$185,000	+ 8.8%	\$150,950	\$166,000	+ 10.0%
Average Sales Price*	\$210,590	\$196,212	- 6.8%	\$184,311	\$192,237	+ 4.3%
Percent of List Price Received*	98.5%	101.9%	+ 3.5%	97.4%	99.2%	+ 1.8%
Inventory of Homes for Sale	159	113	- 28.9%	—	—	—
Months Supply of Inventory	1.0	0.7	- 30.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	14	21	+ 50.0%	51	53	+ 3.9%
Pending Sales	15	15	0.0%	49	51	+ 4.1%
Closed Sales	11	11	0.0%	44	43	- 2.3%
Days on Market Until Sale	15	14	- 6.7%	24	23	- 4.2%
Median Sales Price*	\$172,500	\$166,000	- 3.8%	\$168,750	\$161,500	- 4.3%
Average Sales Price*	\$160,609	\$182,482	+ 13.6%	\$167,032	\$173,702	+ 4.0%
Percent of List Price Received*	98.4%	102.9%	+ 4.6%	97.8%	100.3%	+ 2.6%
Inventory of Homes for Sale	8	12	+ 50.0%	—	—	—
Months Supply of Inventory	0.5	0.9	+ 80.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

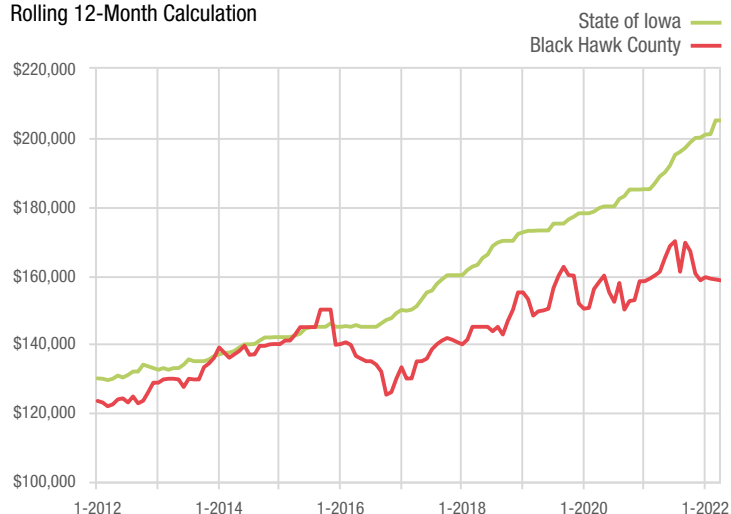
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.