

Local Market Update – April 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

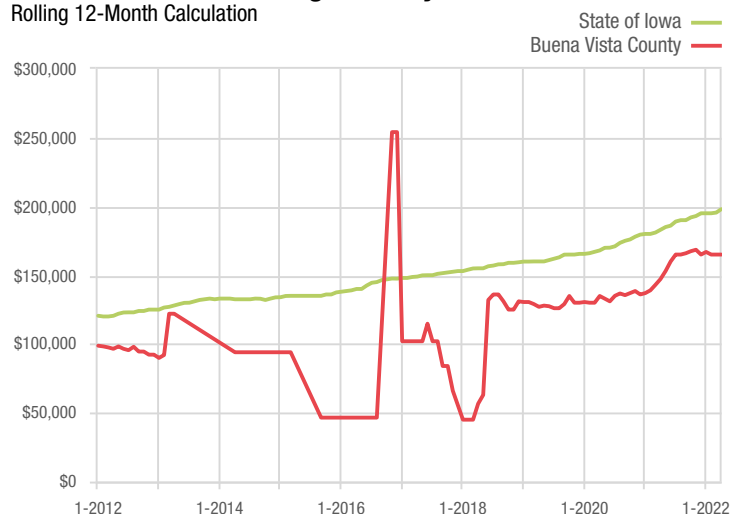
Single-Family Detached	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	14	13	- 7.1%	55	39	- 29.1%
Pending Sales	18	15	- 16.7%	61	40	- 34.4%
Closed Sales	20	10	- 50.0%	53	42	- 20.8%
Days on Market Until Sale	20	41	+ 105.0%	50	35	- 30.0%
Median Sales Price*	\$164,000	\$140,750	- 14.2%	\$157,500	\$147,000	- 6.7%
Average Sales Price*	\$169,301	\$198,290	+ 17.1%	\$157,242	\$182,470	+ 16.0%
Percent of List Price Received*	98.7%	100.6%	+ 1.9%	98.0%	101.3%	+ 3.4%
Inventory of Homes for Sale	12	10	- 16.7%	—	—	—
Months Supply of Inventory	0.8	0.7	- 12.5%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	3	1	- 66.7%	8	6	- 25.0%
Pending Sales	2	3	+ 50.0%	7	11	+ 57.1%
Closed Sales	0	0	0.0%	3	4	+ 33.3%
Days on Market Until Sale	—	—	—	4	37	+ 825.0%
Median Sales Price*	—	—	—	\$207,000	\$219,500	+ 6.0%
Average Sales Price*	—	—	—	\$156,300	\$200,500	+ 28.3%
Percent of List Price Received*	—	—	—	97.5%	96.4%	- 1.1%
Inventory of Homes for Sale	1	6	+ 500.0%	—	—	—
Months Supply of Inventory	0.4	2.4	+ 500.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

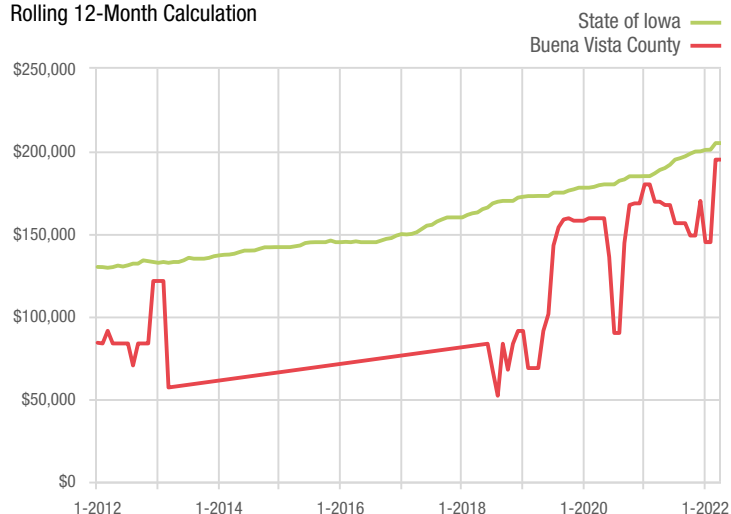
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.